

UConn School of Business

Summer

**MSBAPM**

Internship

Resume  
Catalog

2015



**UCONN**

**SCHOOL OF BUSINESS**

Graduate Career Development Office  
100 Constitution Plaza - Office 310  
Hartford, CT 06103  
Tel. 860.728.2452 / 860.728.2438

First Name	Last Name	UG	Last Job/Internship	Additional Skills
Catherine	Liu	International Finance	Audit Intern - PricewaterhouseCoopers	Excel, Visio, JMP, SQL, SAS, Crystal Ball, MS Project
Chen	Huang	International Business Management	Internship - Tianjin Zhuoma Ceramic Company	
Chengwei	Cui	Economics	Macroeconomic Policy Research Intern - China Banking Regulatory Commission	MS Word, PowerPoint, Excel
Chin	Yishan	Statistics	Marketing assistant at Corporate Marketing team - Viewsonic Corporation	SAS/SPSS/JMP/MS Solver/MS PROJECT/Crystal ball
Chunhua	Zhu	Mathematics and Actuarial Science	Actuarial Assistant - Phoenix Life Insurance Company	JMP, TAS, MS Office, C/C++, Matlab, MG ALFA, MOSES, Numerix, R, VBA, SQL, Bloomberg
Da	Li	Business Administration	Intern - Baicheng Consulting Services	Microsoft Office, Visio, Project, Crystal Ball, SPSS, EViews, SQL
Daniel	Silvis	Economics	Staff Auditor - Auditors of Public Accounts	Increasing revenue, SAS, Microsoft Office, Microsoft Project, Oracle PL/SQL, Crystal Ball, Tableau
Deepak	Nagara	Computer Science	Systems engineer - Tata Consultancy Services	Java, SQL, SAS-JMP, IBM Content Manager 8.4, Assyst 10, HP Quality Centre, Papyrus ISIS document designer
Durgesh	Bhargava	Chemical Engineering,	Team Lead - Emirates Airlines	SAS JMP, Business Objects XI, SQL Developer, Toad, PL/SQL Developer, VSS and MS Office Tools
Francisco	Villarreal	Industrial Engineering	Proposal Engineer / Project Engineer - JR Capital Goods	MS Office, MS Project, AutoCad, SAS-JMP, Visio
Hannumad	Vasant Munnamgi	Information Technology	Business Systems Researcher - Tata Consultancy Services	SAS JMP Pro 11, Crystal Ball, IBM Cognos 8 BI, PL/SQL, MS Office 2013 Suite
Haolun	Wu	Finance	PM Assistant & Consultant Assistant - Points Management Consulting	SAS, R, SQL, JMP, Eviews, MS Office, MS Project, MS Visio
Jinghou	Li	Finance	Project Processor - Project Appraisal Department	MS Office, MS Visio, MS project, and Data Mining/Modeling Solution using JMP, SAS
Kavya	Kilari	Electronics and Communication Engineering	Business Analyst Intern - ECO-CARE Building Products Pvt. Ltd	SAS JMP, Business Decision Modeling, Data Mining using R, Data Mining and Business Intelligence using SAS EG
Keshika	Gupta	Computer Science	Customer Relationship Management - DELOITTE	Data Modeling, MS Excel, Tableau, Advanced SQL, Data Mining Using Weka, C, C++, Java, HTML, XHTML, HTML5, JavaScripts, Salesforce, APTTUS (CPQ Tool)
Kunju	Yang	Majored in Financial Management	Intern - PricewaterhouseCoopers	MS Office, MS Visio & Project, JMP, SPSS, Adobe After Effects, C++
Marcia	Xing	Analytics & Management	Financial Assistant - Save the Children	JMP, SQL, MS Excel, VBA, Excel Miners, phpMyAdmin, SharePoint, SUN Accounting System
Mengdi	Zhang	International Economics and Trade	Section Member - Harbin Kaifa Local Taxation Bureau	JMP, Microsoft Office Excel & Access & Visio, ERP, Eviews
Mengxi	Ying	Economics	Professor in Economics - Quinnipiac University	Microsoft Excel, Access, STATA and R
Mohan	Mannava	Information Technology	Data Mining Analyst - Tata Consultancy Services	SQL, MySQL, SQL Developer, Tableau, MS Visio, C++, JAVA
Mohit	Gupta	Computer Engineering	Systems Analyst - CSS CORP Pvt. Ltd.	SAS JMP Pro 11, Analytic Solver Platform, Crystal Ball, Microsoft, Project, TIBCO BW, Adobe Flex
Monisha	Tyagi	Electronics and Communication Engineering	Electrical and Mechanical Engineer - Halliburton Ltd.	Microsoft Office Suite 13', Analytic Solver, Crystal Ball, JMP
Mustafa Ozgur	Akduran	Computer Engineering	Associate Manager - Turkland Bank	PL-SQL, SAS, Oracle BI, ODI, BI Publisher, JavaScript, Java, Hyperion EPM, Jasper Reports, MS Office (Excel, PowerPoint, Project), MATLAB, Unix Shell, UML, Analytical Solver Platform
Nanditha	Sree	Electronics and Communication	Consultant - Capgemini	Predictive Modeling, R, SAS JMP, Data Visualization & Modeling, MS Excel, SQL, Tableau, Hadoop, Teradata, ETL Datastage
Narendra	Narukulla	Electrical & Electronics	Systems Engineer - Tata Consultancy Services	JMP, SAS, Tableau, R, Python
Nitesh	Kumar	Biotechnology	Student Administrative Assistant - Uconn School of Business	JMP Pro 11, Tableau, Google Analytics, SPSS, File Aid, DB2 Interface, Crystal Ball, MS Visio and MS Office
Parth	Kulkarni	Instrumentation & Control Engineering	Senior Business Analyst - Fortune 1 US Retailer	R, SAS, SAS JMP, VBA, PostgreSQL, Oracle SQL, ADOBE Site Catalyst, Discover, IBM Coremetrics, IBM DB2 (SQL), MS Access, Tableau, Python, Octave
Parul	Kholia	Electronics and Communication	Team Lead - IBM India Pvt Ltd	JMP Pro 11, Business Decision Modeling, SQL, Visio, Process Modeling, Project Management, Crystal Ball
Pavan	Kumar Kunchala	Mechanical Engineering	Quantitative Research Manager - Kantar Group, IMRB International	SPSS, R, SAS, SQL, Tableau, E Views, STATA
Peter	Liu	Risk Management and Business	Intern - Hang Seng Bank	SAS, SAS-JMP, SAS-Enterprise, Miner, VBA Excel, SPSS, Weka, Crystal Ball, MS Project
Prashant	Vizzapu	Mechanical Engineering		Oracle 10, SQL, Microsoft Office 2013 Suite: Excel, PowerPoint, MS Project, Crystal Ball
Qian	Liu	Accounting	Intern - Bank Of Communications (Jiangsu Provincial Branch)	JMP, Microsoft Office- Word, Power Point, Excel
Ruchir	Bhargava	Computer Science	Software Engineer II - Citrix Systems	SAS JMP Pro 11, Analytic Solver Platform, SQL, PL/SQL, Oracle 11g, BOXI R3.1, Informatica, ODI
Sandhya	Pashikanti	Chemical Engineering	Data Analyst - The Analytica Pvt. Ltd.	Base SAS, R, SAS JMP, Statistics, MS Excel, Machine Learning, PL/SQL, Data Mining, Data Modeling, Tableau, Excel VBA, Pig, Hive, Hadoop, MS Visio, Oracle 11g, MATLAB, Biostatistics
Sanjeev	Koganti	Electrical and Electronics Engineering	SAP Consultant - Tata Consultancy Services Ltd.	SAP NetWeaver Business Intelligence 7.01, 7.3, BEx Query Designer, BEx Report Designer, BEx Web Application Designer, Microstrategy
Sasank	Daggubati	Electronics and Communication	Trainee Decision Scientist - Mu Sigma Business Solutions Pvt. Ltd.	SAS JMP, SAS Enterprise Guide, R, SPSS, Hadoop, SQL, Hive, MS Excel, Rapid Miner, Data Visualization: Tableau, Excel Dashboard, SAS
Shardul	Bajpai	Metallurgical and Material Science Engineering	Analyst/Senior Analyst - GE Capital Retail Finance	SAS, R, Crystal Ball, SQL, Visio, Support Vector Machine, Project Management, Process Modeling
Si Fiona	Qin	Life Science and Biotechnology	Data Analyst - Fitivity Inc.	Microsoft office (Excel, PowerPoint, Word), Google Analytics, Excel, Solver & XLMiner, SAS (Text Miner, JMP, Enterprise Miner), Visio, Tableau, Crystal Ball, MS Project
Snigha	Alathur	Chemical Engineering	Team Lead - TATA Consultancy	Predictive Modeling, JMP, SAS Enterprise Miner, SQL, HTML, CSS, Business Process Modeling, Business Decision Modeling, SAS
Subramanian	Varadarajan	Information & Communication Technology	Software Engineering Analyst - Accenture Services Pvt. Ltd	SAS, R, SPSS, Tableau, Microsoft Business Intelligence - Integration Services (ETL), MATLAB
Sunxian (Ashley)	Jin	Economics	Claim Analyst - China Life Insurance Company Ltd.	Data Preparation with SQL, Data Exploration using SAS, Data Visualization using Excel & JMP
Trilokya	Akula	Electrical & Electronics Engineering	Senior Systems Analyst - Cognizant Technology Solutions	Linear Regression (OLS, MLE, WLS), Logistic Regression, ANOVA, Hypothesis Testing, Correlation Analysis, Principal Component Analysis, Cluster Analysis, Decision Trees, ARIMA Models
Trong	Luong	Electrical Engineering	Assistant Manager - H&H Construction Company	Matlab, R Programming, Microsoft Excel, JMP, Microsoft Project, Crystal Ball
Umang	Sharma	Electrical and Electronics	Technology Analyst - Infosys Limited	COBOL, CICS, DB2, JCL, REXX, XML, STARTOOL, FILE-AID, MQ, ENDEVOR, BATCH, XPEDITOR, ONLINE XPEDITOR, ABEND-AID, TSO/ISPF, DB2, ZEKI, SQL, RDBMS
Vamseekrishna	Rayepudi	Electrical and Electronics	Systems Engineer - Tata Consultancy Services Pvt Ltd	SAS JMP, SPSS, Tableau, Excel Dashboards, MS Excel, XL Miner and Analytics Solver
Venkata	Vijayanarayana	Philosophy,	Senior Manager - MakroCare	Data mining and Statistical Analyses with JMP (SAS), Oracle SQL 11i, SAS Enterprise Miner 13.1, Rapid Miner, SAS 9.4, SAS Enterprise Guide 6.1 and programming language R
Vidhya	Srinivasan Kannan	Chemistry	Lead Business Analyst - Analytics Quotient Pvt. Ltd.	SQL, Teradata, R, SAS, SAS JMP, Predictive Modeling, MS Excel, MS Visio, Tableau, MS Project, Project Management
Vinita	Bagga	Technology	Operations Engineer - Ctris Datacenters Pvt. Ltd.	JMP, SQL, Service Delivery, Project Management, MS Excel & MS Project
Wen	Song	Business Administration and Accounting	Intern - Shenying & Wanguo Securities Co., Ltd.	Microsoft Office, C++, SPSS, R, SAS, JMP, Java, SQL, Crystal Ball
Wenchen	Ye	Supply Chain Management	Process Leader - Huizhou Blueway Electronics Co., LTD	Microsoft Office, JMP, Oracle, SQL, Visio, Project Management, Crystal Ball
Xiangyu	Ge	Finance	Intern - Chengdu branch of Citibank	JMP, Tableau, Excel, Word, MSP, Visio etc.
Yingnan	Zhu	Business Administration	Trainer - Huawei Technologies Co., Ltd	SAS, JMP, Oracle SQL, Microsoft Office, Excel VBA, Oracle ERP
Yixuan	Pan	Finance	Project Assistant - Allied Victory Gold and Silver Investment Limited	Office, Excel, SPSS, Matlab, JMP, Visio, SQL, Eviews
Yue	Liang	Economics	Intern - Haitong Securities Company Limited	Business Process Modeling and Data Management, Predictive Modeling
Yulia	Smirnova	International Management	Volunteer - The Russian Center of New York	Oracle 11G, MS Access, MySQL, SAS, R, MS PROJECT, Crystal ball
Yun	Jiang	Finance	Assistant of CFO - Chongqing Sinobeam Electronic Engineering Co.Ltd	MS Office, MS Project, MS Visio, Access, SAS, SQL, JMP, SPSS, R, Hadoop, Crystal Ball, Photoshop
Zijie	Li	Electronic Information Engineering	Research Assistant - CIGIT, Chinese Academy of Sciences	R, SAS, JMP, SQL, Matlab, Advanced Excel, Python, Javacm C/C++

## Catherine (Ruiying) Liu

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(860)879-8385

[www.linkedin.com/in/ruiyingliu/](http://www.linkedin.com/in/ruiyingliu/)

### Summary

I am a motivated student who welcomes new challenges. I seek to utilize my analytical, organizational, and problem solving skills to find an opportunity that will test my abilities and in which I can contribute to a professional team or organization. Additionally, I seek employment at a company that encourages learning and in which I can further develop my business analytics and project management career.

### Education

**University of Connecticut**, School of Business, Hartford, CT Expected Dec. 2015  
Master of Science, MS Business Analytics and Project Management  
**Tianjin University of Finance and Economics** Jun. 2014  
Bachelor of Economics, International Finance, **Awarded Excellent Student Leader Scholarship** based on merit  
Overall GPA: 3.83 (out of 4.0)  
**San Diego State University—California State University** Spring 2013  
Study Abroad, **Awarded Full Tuition scholarship** based on merit

### Work Experience

**PricewaterhouseCoopers**, Tianjin, China Spring 2014

#### Audit Intern

- Verify the operating conditions of companies by sampling and checking original vouchers
- Prepare Financial statement reports and documentation to support team's decisions
- Review clients' historical accounting and operating procedure to proceed system of internal control

**Airbus Jigs & Tools Company Limited**, Tianjin, China Winter 2013

#### Procurement & Sourcing Department Intern

- Maintain and update the supplier's basic information, and check supplier's credit records in SAP database to make sure the team has the most accurate and efficient information
- Write Purchase Order status report and Purchase Request status report, and send PR to PO processing duration analysis report to team members.
- Contact to overseas and domestic suppliers to make sure the delivery date of PO, and attach all the information in SAP database, including delayed date, confirmation documents of PO and PR
- Train others to use SAP system for managing supplier master data
- Coordinate with Financial Department to update information of PO invoice in the database

**Ping An Bank Co., Ltd**, Tianjin, China Winter 2012

#### Customer Service Manager Assistant Intern

- Assist and support the Customer Service Manager in customer service, sales, and branch operations.
- Communicate and work to achieve the mission of the Bank, and participate in producing and selling Bank products to potential customers.

### Other Experience

**Volunteer for World Economic Forum 2012 Summer Davos** Summer 2012

- Manage the reception of Principal from NUS (The National University of Singapore)
- Collect information about representatives, distribute materials to participators, introduce the development of Tianjin, and guide them to the conference hall
- Attend and organize training sessions for volunteers

### Additional Information

**Computer skills:** Excel, Visio, JMP, SQL, SAS, Crystal Ball, MS Project

Won the **First Prize** in **"Dream Cup" Aerobics Competition** held by TJUFE Winter 2010

**Elected as an actress in living TV series called "Gu Lejia's Happy Life"** Summer 2012

# RESUME

## **Personal Details**

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Name: **Huang Chen** Gender: Male  
Date of Birth: February 27, 1992 Marital Status: Single  
Place of Birth: Ji'an, Jiangxi, China Nationality: Chinese  
Address: 422 Farmington Avenue, Apt 403, Hartford, Connecticut  
Cell Phone: (860)593-0218 Email: hchen742@gmail.com

## **Education Background**

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09/2010 ~ 06/2014 Tianjin University of Science & Technology (TUST)  
Major: International Economy & Trade (International Business Management)  
Study Mode: Full-time  
GPA: 3.2  
Degree: Bachelor Degree

09/2014~12/2015 University of Connecticut (Uconn)  
Major: Business Analysis and Project Management  
Study Mode: Full-time  
Degree: Master Degree (to be obtained in 12/2015)

## **English Proficiency**

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TOEFL: Total 92 (R: 28 /L: 22 /S: 18 /W: 24 \_\_) Date: 06/08/2013  
GMAT: Total 700 V 34 (70%), Q 50 (89%), A/AW 4.5(43 %) Date: 10/23/2013

## **Internship**

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12/2010-06/2013 Internship in Tianjin Zhuoma Ceramic Company and I was responsible for coordinating plant and customers and the receiving and dispatching work.

01/2011-02/2011 Internship in Nanzhuang Township Government, and I was responsible for collating materials and interviewing the nursing home and children's center; registered a "Weibo" for the government and released many news and information.

## **Extracurricular Activities**

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2013.9-2014.6 Being the President and referee of the Badminton Association in TUST.  
2013.9-2014.6 Being the President of Guangdong Social Club in TUST.  
2010.12-2011.12 Being a member of Public Relations Department in TUST.

## **Honor**

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2012 My team won the first prize of the badminton match held by our school.  
2011 My team won the fourth prize of the badminton match held by our school.  
2010 My team won the second prize of the badminton match held by our school.  
2010 My team won the third prize of the *Freshman Cup Soccer Match*.



# Chengwei (Colt) Cui

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(310)741-9142 • chengwei.cui@uconn.edu

## EDUCATION

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### University of Connecticut - Hartford, CT

Master of Science Degree

Expected Graduation: December 2015

**Major:** Business Analytics and Project Management

**Relevant Coursework:** Business Process Modeling and Data Management; Predictive Modeling; Business Decision Modeling; Introduction to Project Management

### Shandong University - Jinan, China

Bachelor of Science Degree

September 2008 - June 2012

**Major:** Economics

**Overall GPA:** 83.77/100

**Relevant Coursework:** Advanced Mathematics; Probability and Statistics; Accounting; Game Theory and Information Economics; Marketing

## EXPERIENCE

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### China Banking Regulatory Commission - Beijing, China

*Macroeconomic Policy Research Intern*

January 2012 - March 2012

- ◆ Collected China's Macroeconomic data of the year 2011 and gave preliminary analysis
- ◆ Charted data by analytic results
- ◆ Conducted independent research and drafted summary presentation slides; slides were presented
- ◆ Gave policy recommendations on money market supervision

## ACTIVITIES

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### Pingxingguan Boarding School (junior high school) – Lingqiu, China

*Volunteer Teacher*

August 2012 – July 2013

- ◆ Taught geography courses
- ◆ Helped villagers improve their living conditions
- ◆ Contacted enterprises and charities to build a charity fund aim to provide money for the students that cannot afford the tuition fees and for improving school facilities
- ◆ Cared the students who has psychological problems, provided them help and counsel
- ◆ Drafted investigation report and slides to arouse people pay more attention to less developed area

### Student Government - Shandong University

*President / Head of Art Department / Board Member*

October 2008 – June 2011

- ◆ Oversaw all organizational activities in the School of Economics while managing 150 members and 1,400 associated students; organized various student activities including business competitions, speaker events and graduation celebrations
- ◆ Constructed development and recruitment strategies for the Student Government, increased the number of new applicants by 20%
- ◆ Elected as one of 45 board members of the Student Committee among 43,000 undergraduates to attend Student Congress

## HONORS

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Excellent China Youth Volunteer

June 2013

Honorary Citizens of Lingqiu County

June 2013

Research and Innovation Scholarship of Shandong University

2011

Outstanding Student Cadres of Shandong University

2010

Advanced Individual of art and sport activities of Shandong University

2009&2010

A member of Outstanding Social Practice Team of Shandong University

October 2009

Top 10 Singers of Shandong University

November 2008

## INTERESTS & ADDITIONAL SKILLS

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Lead Singer and Rhythm Guitarist in a Punk Band, Enthusiastic Percussionist, Pianist, Audio Producing; Soccer, Basketball, Tennis; Mandarin (Native), English (Fluent); Microsoft Office - Word, PowerPoint, Excel; Team Player; Published two papers



# CHIN YISHAN

29 Temple Street, Unit 17, Hartford, CT 06106  
(860)-503-9046 | [Yishan.Chin@uconn.edu](mailto:Yishan.Chin@uconn.edu)

## Profile

Master degree candidate in Business Analytics and Project Management at University of Connecticut School of Business. 1 year SPSS analytics experience at Trendgo market research & consulting company. 1 year experience in marketing at ViewSonic Corporation.

## Education

**UNIVERSITY OF CONNECTICUT – SCHOOL OF BUSINESS, HARTFORD, CT, USA**  
*Master of Science, Business Analytics and Project Management* *Expected - Dec 2015*

**NATIONAL TAIPEI UNIVERSITY, NEW TAIPEI CITY, TAIWAN**  
*Bachelor of Business Administration in Statistics* *June 2010*

## Business Analytics | Marketing Experiences

**VIEWSONIC CORPORATION, TAIPEI, TAIWAN**  
*Marketing assistant at Corporate Marketing team* *2013-2014*

- ❖ Supported technical marketing group with feedback to determine potential demand for current and new products
- ❖ Supported BUs and regions before new projects were initiated. Performed marketing and business plan adjustments pursuant to latest trend information
- ❖ Managed and filtered marketing analytics and competitor movements

**TRENDGO MARKET RESEARCH & CONSULTING COMPANY, TAIPEI, TAIWAN**  
*Researcher* *2011-2012*

- ❖ Designed, distributed, and conducted surveys for companies and government organizations in Taiwan
- ❖ Led, filtered and organized projects, devised an organized presentation for our team
- ❖ Publications (the projects I was participated in)
  - *Report on physically and mentally disabled citizens living and demand assessment survey, Republic of China, 2011*
  - *Report on employment status survey of indigenous peoples, Republic of China, 2011*

**TEAM PROJECT: CONSUMER SEGMENTATION ANALYSIS OF COFFEEHOUSE CHAIN**  
*Course: Multivariate Analysis - National Taipei University, New Taipei City, Taiwan* *2009*

- ❖ Analyzed seven different statistical methods using SAS software. Our team worked collaboratively to overcome our difficulties and eventually I scored in the top 10% of the class

## Application skills

**BUSINESS ANALYTICS - SAS/SPSS/JMP/MS Solver**

**PROJECT MANAGEMENT – MS PROJECT/Crystal ball**

## Awards and Activities

**STATISTICS DEPARTMENT BASKETBALL TEAM, NATIONAL TAIPEI UNIVERSITY**  
*Captain* *2007 – 2009*

- ❖ Led the team and participated in annual competitions with satisfied achievements (4th place)

# CHUNHUA (JOANNE) ZHU

(860) 967-1712

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Chunhua.zhu@uconn.edu

30 Nutmeg Lane, Apt. 221,

East Hartford, CT 06118

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## OBJECTIVE

Seek Business Analyst summer internship position utilizing financial modeling skills; capable of strategic thinking and problem solving in fast-paced and collaborative environment.

## EDUCATION

Expected Dec. 2015      UNIVERSITY OF CONNECTICUT SCHOOL OF BUSINESS – Hartford, CT  
*Master of Science: Business Analytics and Project Management*  
Dec 2010                  UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN – Urbana, IL  
*Bachelor of Science: Double major in Mathematics and Actuarial Science*

## ACTUARIAL EXAMS

FAP Module 1-8, Interim Assessment, Exam MFE/3F, Exam MLC/3L, VEE Applied Statistics, VEE Corporate Finance & VEE Economics, Exam FM/2, Exam P/1

## RELEVANT COURSEWORKS

Predictive Modeling, Business Decision Modeling, Introduction to Project Management

## ACTUARIAL EXPERIENCE

2011 – 2013              PHOENIX LIFE INSURANCE COMPANY – Hartford, CT  
*Actuarial Assistant, Risk Management - Hedging Department, (2012 – 2013)*

- Performed weekly hedging strategies for \$1.5 billion of Fixed Indexed Annuity (FIA) and Index Life Insurance (IUL) using financial derivative tools; oversaw option budget for FIA and shared data with annuity product development team in terms of monthly Vanilla Option Pricing Indicative.
- Analyzed net position of embedded values of derivatives by generating weekly Attribution Summary Reports and evaluated asset values using stochastic modeling concepts; presented weekly Attribution Summary Reports to Hedge Management Committee of 15.
- Researched trading strategies for FIA and actively improved Black-Scholes pricing process using Bloomberg platform, Excel VBA, Numerix and Matlab.

*Actuarial Assistant, Corporate Finance - Modeling Department, (2011 – 2012)*

- Supported VUL statutory (SAP) and GAAP plan forecasting, embedded value (EV) and cash flow testing (CFT) by using TAS modeling software, Access and SQL skills.
- Independently ran the Whole Life (WL) projection model to help company determine annual dividend rate and prepared the model for reinsurance deals.
- Coordinated timely experience studies i.e. sales, mortality, lapse and surrender reports, and devised the process of generating sales and in-force surveys for rating/marketing companies such as Morningstar, LIMRA in return of industry trend reports.
- Maintained data warehouse for Accumulated Universal Life (UL) policies.

*Actuarial Intern, Corporate Finance - Modeling Department, (Summer 2010)*

- Managed and presented research project on Life Settlement Impact which saved about 20% of company's existing costs by using risk quantification skills.
- Analyzed and compared profitability of Universal Life products by running different scenario sets in Moses.

## ADDITIONAL EXPERIENCE

5/13 – 12/13              OLDE LIBERTY INSURANCE, LLC - Wethersfield, CT  
*Volunteer, Marketing and Strategy*

## LEADERSHIP AND HONORS:

2011 – 2013              Member of Toastmasters – Hartford, CT  
2010 – 2012              Summer Interns Supervisor, Coordinator for Actuarial Forum & Excellence Awards (Phoenix)  
2009 – 2010              Certified Member of Illinois Leadership Certificate Program  
2009 – 2010              Pi Mu Epsilon National Honorary Mathematics Society

## COMPUTER SKILLS

JMP, TAS, MS Office, C/C++, Matlab, MG ALFA, MOSES, Numerix, R, VBA, SQL, Bloomberg



**EDUCATION**

University of Connecticut School of Business Hartford, CT  
*Master of Science in Business Analytics and Project Management* Dec, 2015

- Taken courses of Business Decision Modeling, Business Process Modeling and Data Management, Predictive Modeling and Introduction to Project Management.

Shandong University School of Management Jinan, China  
*Bachelor of Management in Business Administration* GPA: 3.75/4.0 2010 – 2014

- Second Prize (15%) in National University Management Decision-making Simulation Contest
- First Prize (3%) in the 17th Business Plan Challenge for Science and Technology Festival of SDU

**EXPERIENCE**

Baicheng Consulting Services, Jinan, China Aug, 2013 – Sep, 2013  
*Intern (Assistant Auditor)*

Responsible for helping manager dealing with document classification and background investigation.

- Conducted background research of companies. Checked data provided by clients with financial statements. Assisted in the completion of walk-through tests and confirmation requests;
- Participated in an M&A projects. Handled on-site emergencies and involved in clients communication;
- Helped write part of a feasibility report, and clarify documents provided by companies. Did part of background researches.

Hengyuan Logistics Company, Weifang, China Jun, 2013– Aug, 2013  
*Intern (Assistant Accountant)*

Accountable for daily original certificates, helping manager supervise budgets.

- Helped for a property inspection;
- Mainly responsible for routine tasks, such as collecting original certificates, dealing with deposits and withdraws, and helping some paperwork;
- Assisted the supervisor to monitor all implemented and unimplemented budgets.

**LEADERSHIP**

- Project: In-depth Research on Exhibition Industries in the Second-tier Cities along Beijing-Shanghai Express Railway (for the 13th “Challenge Cup”- National Undergraduate Curricular Academic Science and Technology Works Contest) Nov, 2012 – May, 2013
- Excellent Team (top 10%) of Summer Social Practice, Shandong University Aug, 2012

**VOLUNTEER**

- Service Group, Volunteers Association for 110<sup>th</sup> Anniversary of SDU Oct, 2011
- University Students Environmental Protection Practitioners Project Mar, 2012
- Advanced Individual, awarded by Shandong Province Youth Volunteer Program Apr, 2013

**SKILLS**

- Basketball: Used to play as a starter in the team of School of Management;
- Language: Mandarin (native), English (fluent).
- Computer skills: Proficient in Microsoft Office, Visio, Project, Crystal Ball, SPSS, EViews, SQL;

# Daniel Silvis

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## Business Analytics • Audit • Project Management

### EDUCATION:

**University of Connecticut School of Business** Graduate Business Learning Center Hartford, CT  
*MS in Business Analytics and Project Management (MSBAPM)* December 2015

**Eastern Connecticut State University** Willimantic, CT  
*Bachelor of Science in Accounting* 2012

**University of Connecticut** Storrs, CT  
*Bachelor of Arts in Economics* 2010

### EXPERTISE:

<b>Financial Modeling</b>	<b>Risk Management &amp; Analysis</b>	<b>Business Decision Modeling</b>
<b>Staff Training &amp; Development</b>	<b>Financial &amp; Performance Audit</b>	<b>Data Analysis</b>

### EXPERIENCE:

**Auditors of Public Accounts**, Hartford, CT 2011 - Now  
*Senior Staff Auditor*

- Performance audits of the Department of Public Health's EMS Data Collection program, the STD & TB Pharmaceuticals program and the Division of Criminal Justice's cold case unit.
- Audit of statewide financial operations in accordance with statutory and GAAP compliance.
- Audit of federal programs in accordance with OMB Circular A-133 Compliance Supplement.
- Audit of the state employees retirement systems for compliance with IRS regulations.

### SKILLS:

<b>SAS</b>	<b>Microsoft Office</b>	<b>Microsoft Project</b>	<b>Oracle PL/SQL</b>
	<b>Crystal Ball</b>	<b>Tableau</b>	

### ADDITIONAL INFORMATION:

#### CERTIFICATIONS

- Certified Public Accountant 2013

#### VOLUNTEER EXPERIENCE

**Volunteer Income Tax Assistance**, Hartford, CT 2013 - Now  
**Rebuilding Together**, New Britain, CT 2005 -2007

#### CLUBS

**UConn Sports Analytics Group**, Hartford, CT 2015  
*Executive Committee Member*

# Deepak D Nagara

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[www.linkedin.com/in/deepaknagara](http://www.linkedin.com/in/deepaknagara)

## PROFILE:

Business analytics student with 4 years of experience for an insurance client at Tata Consultancy Services. Built and supported applications related to data warehousing for underwriters, Enterprise content management (ECM), document management and print technology. With strong knowledge of IT operations and analytics in insurance, improved scalability of applications.

## EDUCATION:

**The University of Connecticut - School of Business, Hartford, CT** Dec 2015  
Master of Science, *Business Analytics and Project Management* GPA – Awaiting  
Related coursework: Predictive modelling, Business decision modelling, Data analytics.  
**Visveswaraiah Technological University, Karnataka, India** 2010  
Bachelor of Engineering, *Computer Science* 71.3% of total marks

## WORK EXPERIENCE:

**Tata Consultancy Services - Bangalore, India** 2010 –2014  
*Assistant systems engineer – Systems engineer*

- Analysed and designed data retention process for customer specific content in insurance document database. 100% compliance to customer data retention rules was achieved.
- Updated around 30 policy/quote document templates and their metadata using Papyrus document designer. This ensured our client was SEPA (Single Euro Payments Area) compliant.
- Developed an adapter to convert 200 types of DIS requests from a web portal to specified XML format using java and XSLT. This helped upgrading the document management system.
- Detected the longer response time and improper use of wildcards in search query from a customer web portal. Ensured these kind of queries do not affect the ECM product, IBM Content manager's service which was being called similarly.
- Built automated service process model and dashboards to monitor production environment. This was well received by client and put in place a command centre to maintain all applications. Reduced the calls logged by 10%.
- Performed ETL operations on motor vehicle database to provide business reports on claims and renewals.

## APPLICATION SKILLS:

Java, SQL, SAS-JMP, IBM Content Manager 8.4, Assyst 10, HP Quality Centre, Papyrus ISIS document designer, Data analysis and statistics.

## ADDITIONAL INFORMATION:

- Acquired ITIL 2011 Foundation Certificate in IT Service Management.
- Certified in TCS Business Domain Academy: Certificate in Insurance Concepts.
- Represented my undergraduate university in cricket and badminton.
- Active member of my company's CSR activities 'Maitree' and 'Fit4Life'. Organised sporting events for kids in underprivileged schools.
- Participated in TCS Bangalore 10k run – 2011, 2012 and 2013 as part of charity.

# DURGESH BHARGAVA

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## SUMMARY

- **Data Analytics Team Lead and IT Consultant** with 8 years of experience in project management, software development, data warehousing, performance tuning and reporting
- Diverse domain expertise across **Airlines, Life Sciences and Insurance** industries
- **Idea Generation and Process Improvement Expert**

## EDUCATION

**University of Connecticut, School of Business, Hartford, CT**  
MS in Business Analytics and Project Management

**Expected – Dec 2015**

**Bharati Vidyapeeth University, Pune, India**

Bachelor of Engineering in Chemical Engineering, GPA: 3.68 / 4.00

**2006**

## TECHNICAL SKILLS

**Tools:** SAS JMP, Business Objects XI, SQL Developer, Toad, PL/SQL Developer, VSS and MS Office Tools

**Database:** Oracle 11g/10g/9i

**Language:** SQL and PL/SQL

## WORK EXPERIENCE

**Emirates Airlines, Dubai, UAE / IT People FZ LLC, Dubai, UAE**

**2012 – 2014**

**Client:** Emirates Airlines

**Role:** Team Lead

- Led six member team for analytics reporting of critical projects and campaigns like Hello Tomorrow 2014, Home Airport, Pricing and Optimization, Skywards, Revenue and accounts
- Performance tuned 10+ applications reducing processing time for several processes from a day to few minutes
- Created 100+ complex reports utilized by business users to drive critical business decisions
- Spearheaded the Idea Generation Campaigns providing process improvement savings of over AED 6 M/year
- Implementation of business rules in 30+ applications for Emirates and Qantas partnership resulting in savings of AED 2+ M
- Implementation of Fuel Surcharge in 8 revenue reporting applications provided savings of AED 5+ M

**Cognizant Technology Solutions India Pvt. Ltd., Pune, India**

**2010 – 2012**

**Client:** Merck & Co., Inc.

**Role:** Team Lead & Developer

- Involved in monthly metrics reporting to higher management about resource utilization and planning
- Responsible for creating a dynamic application for Merck & Co., Inc that was used while merger with Schering – Plough. It was recognized as one of the best applications created by any vendor for Merck and Co., Inc and served for smooth transition of data between databases resulting in savings of over USD 2 M

**Synechron Technologies Pvt. Ltd., Pune, India**

**2010 – 2010**

**Client:** Cover-All Technologies Inc.

**Role:** Senior Developer

- Requirement analysis, effort estimation and development for the applications.

**Cognizant Technology Solutions India Pvt. Ltd., Pune, India**

**2006 – 2010**

**Client:** Merck & Co., Inc.

**Role:** Developer

- Implemented a standardized format of weekly and monthly reports that could be used by all the vendors providing services to Merck and Co., Inc. It considerably reduced their efforts of understanding multiple reporting formats and saved efforts worth USD 10,000/year

## AWARDS & ACHIEVEMENTS

- Oracle Advanced PL/SQL Developer Certified Professional (**OCP** – Jul 2013)
- Awarded with **Najm** (Recognition program for EGIT) in March 2013 and March 2014 by Emirates.
- Awarded with **Associate of the Quarter and Associate of the Month** awards in September 2009 and May 2009 respectively by Cognizant.
- Oracle PL/SQL Developer Certified Associate (**OCA** – May 2008).
- Contributed significantly to Knowledge management portal and was awarded with the title KM Legend for two consecutive months.

# FRANCISCO V. VILLARREAL

<https://www.linkedin.com/pub/francisco-villarreal-holguera/44/6b2/6a4>

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## SUMMARY

Multilingual Industrial Engineer and Master of Science in Quality & Productivity with outstanding quantitative analytical skills. Professional experience include 6 years in project and proposal engineering for industrial construction activities. Multilingual proficiency in Spanish, English, French, and German.

## EDUCATION

University of Connecticut School of Business

**Master of Science in Business Administration and Project Management**

Hartford, CT

Expected May 2016

Monterrey Institute of Technology

**Master of Science in Quality & Productivity**

Altamira, Mexico

Dec. 2011

**Bachelor of Science in Industrial Engineering, Systems Engineering minor**

May 2006

## PROFESSIONAL EXPERIENCE

JR Capital Goods

Altamira, Mexico

**Proposal Engineer / Project Engineer**

Aug. 2009 – June 2014

- Reviewed around 150 RFQs; prepared quotations based on client needs, material costs and estimated productivity levels, using past experiences to give a more accurate assessment of our total cost
- Material take-off, giving Purchasing an idea of the types and amounts of raw material to purchase and program throughout the project, and keeping material budget raises limited to changes from the client
- Oversaw progress of five projects worth \$100-500K each, reporting to superiors and clients, keeping communication channels between departments open so as to mitigate any incidents that might have impacted the cost, time or quality.

**Document Control / Proposal Engineer**

Mar. 2009 – Aug. 2009

- Distribution of general, assembly and detail drawings, raising awareness to all parties involved of any revision changes in a timely manner
- Assistance in the proposal elaboration procedure, helping ready proposals on time or ahead of schedule so clients may add timely comments, also guaranteeing the receipt of further RFQs

**Assistant to Direction of Administration and Finances**

Jan. 2008 – May 2008

- Registration and control of purchased and received material, informing other departments if any purchased or free issue material didn't arrive in the latest delivery.
- Correlating imports and exports, keeping status of imported items updated for audits.
- Proposal preparations

**Project Engineer**

June 2007 – Dec. 2007

- Oversaw progress of three projects at different parts of their process, keeping communication between departments and clients open

Armor

La Chevroliere, France

**Database Management Intern**

Sept. 2006 – Oct. 2006

Tampico Sea Port Administration

Tampico, Mexico

**Website and Inventory Management Intern**

June 2005 – April 2006

## COMMUNITY LEADERSHIP

**Advisor, Teacher and Counselor** at a local Youth Rehabilitation Center

2004 – 2005

## EXTRA-ACADEMIC ACTIVITIES

Exchange Program in Pforzheim Fachhochschule, Germany

2003 –2004

6 semesters of German language studies; Goethe Institute certificate obtained

1998 – 2001

Future Astronaut Training Program Basic & Advanced Course at the Kansas Cosmosphere Space Center, by invitation of NASA.

Summers 1995, 1996

## SOFTWARE SKILLS

MS Office – *Advanced*

MS Project – *Intermediate*

AutoCad – *Basic*

SAS-JMP – *Intermediate*

Visio - *Basic*

# Hanumad Vasanth Munnamgi

(860) 548-6397 || hanumad.munnamgi@uconn.edu || www.linkedin.com/in/VasanthMH

## EDUCATION

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### University of Connecticut, School of Business, USA

Aug 2014 - Dec 2015

*Master of Science in Business Analytics and Project Management*

Coursework: Predictive Modeling, Data Mining and Business Intelligence, Data Analytics with R, Adaptive Business Intelligence, Business Decision Modelling, Big Data Analytics with Hadoop etc.

### Politecnico di Milano, Italy

2010 – 2012

*Master of Science in Management Engineering*

Final Grade: 108/ 110

Scholarship Award:

- SI ASP CARIPOLO Merit Scholarship of €17,600 for pursuing the Master's program

### Alta Scuola Politecnica, Italy (Multidisciplinary School)

2010 – 2012

*Alta Scuola Politecnica Diploma*

Degree with Merit

Awards:

- Awarded Dual degree of Master of Science in Management Engineering by Politecnico di Torino, Italy.
- One of the top 4% graduates to be awarded the coveted ASP Degree 'with Merit'

### Pondicherry University, India

2004 – 2008

*Bachelor of Technology in Information Technology*

Final Grade: 7.83/ 10

## PROFESSIONAL EXPERIENCE

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**TATA CONSULTANCY SERVICES, India:** 3 Years and 9 Months (Oct 2008 - Oct 2010 & Nov 2012 - Jul 2014)

- **Business Systems Researcher** in TCS Innovation Labs, an R&D Unit of TCS: Worked on R&D, building and piloting IT and Business Consulting frameworks. Led a team of 6 in developing tools for automation of consulting frameworks at the Innovation Labs.
- **Systems Analyst:** Worked on managing 8000+ Software Non Functional Requirements of a business application for the client – Income Tax Department, Govt. of India. The gap analysis carried out by me resulted in *40% reduction in the time spent* on software planning and design phases.
- **Business Analyst:** Associated in initial phases of revamping several applications of one of the European airlines companies. Gathered requirements during project inception, documented and delivered Software and Business Requirement Specifications for several modules of the project.
- **Systems Engineer:** Supported Business Intelligence projects for one of the largest Indian retailers wherein I built dashboard reports using IBM Cognos to visualize facts at different granularities.

## MULTIDISCIPLINARY PROJECT

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### UniCredit Group, Italy

Mar 2011 – Dec 2012

**External Consultant:** Our team proposed and developed prototype of a new banking service 'UniMove' - a smartphone based platform for virtual money transactions. The management of UniCredit appreciated our contribution as a *sustainable banking service innovation* and found it fit for implementation.

## TECHNICAL SKILLS

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- SAS JMP Pro 11
- Crystal Ball
- IBM Cognos 8 BI
- PL/SQL
- MS Office 2013 Suite
- *Planned:* R, SAS, Tableau

## CONFERENCE PAPERS

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- o "Value of Bottom-up Team Formation for Complex Adaptive Business Systems", SysCon 2014, 8th Annual IEEE Systems Conference, Ottawa, Ontario, Canada.
- o "Talent Retention Process through Building Organizational Commitment in Select Organizations – An Empirical Study" *Global Business - Opportunities and Challenges 2014*, Hyderabad, AP, India.
- o "Strategic Human Resource Management Research: The Possible Added Value of Mode 2 Knowledge Creation Process" 2012 Annual Meeting of *Academy of Management*, Boston, Massachusetts, USA.

## Myron (Haolun) Wu

(860) 970-8838 • haolun.wu@uconn.edu • 29 Temple Street, Unit 23, Hartford, CT 06103

### Education

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- 2014.8—2016.5 University of Connecticut (UConn) Hartford, Connecticut, USA**
- School of Business, Master of Science in Business Analytics and Project Management (MSBAPM)
  - Coursework in: Business Process Modeling and Data Management, Predictive Modeling, Introduction to PM
- 2010.9—2014.6 Southwestern University of Finance and Economics (SWUFE) Chengdu, Sichuan, China**
- School of Finance, Bachelor of Economics, Major in Finance Outstanding Graduates (Top 10%) GPA: 3.8
  - Coursework in: Financial Risk Management, Financial Derivatives, Investment Banking, Econometrics, Statistics, etc.

### Experience

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- 2014.3—4 Points Management Consulting • PM Assistant & Consultant Assistant Chengdu**
- Assisted the Project Manager to design and develop project plans, organize team members, manage the schedule, etc.
  - Assisted Consultants to investigate target company, identify strategic and operational problems, and provide advice on HR
  - Engaged in interviews, on-site support, data collecting and analyzing, report writing, PPT designing, etc.
- 2013.8 Hanhua Financial Holdings • Assistant Account Manager (Guarantee Service) Chengdu**
- Conducted due diligence of a local leading leather-processing company and assisted in project report writing
  - Negotiated the guarantee plan (fees, duration, collaterals, etc.) with the chief executive of the company
  - Engaged in 4 project appraisals meetings and assisted the judges in overall evaluation and decision
- 2013.7 Bank of Chengdu • Assistant Account Manager (Corporate Finance) Chengdu**
- Collected and analyzed related industries' information (Environment, Development, Market, Risk) of 4 borrowers
  - Inspected and analyzed the 4 borrowers' operational and financial conditions, prospects, credit risks, etc.
  - Assisted the manager to offer consultation about financing management, wealth management and business strategy
- 2012.7—8 China Citic Bank • Summer Intern Chengdu**
- Attended trainings on business etiquette, marketing skills, foreign exchange, risk management and financial planning
  - Over fulfilled my task of marketing to promote the wealth investment products, and established relationship with clients

### Activities

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- 2011.9--2013.6 Financial Investment Association (FIA) • Vice President SWUFE**
- Co-made decisions about development plans and activity planning of FIA, and supervised the daily operation of association
  - Responsible for soliciting sponsorship, administration and maintenance of FIA website, and design of posters and videos
  - Organized activities: SWUFE Stock Market simulation Contest, 10th Anniversary Celebration of FIA, lectures, etc.
  - External relationship management: successful in cooperating with HaiTong Futures, CITIC Securities, Sina Weibo, etc.
- 2012. 5 Equity Exchange of the Swufe Student Experimental Advertising Agency FIA Project**
- Rebuilt the financial statements, conducted DCF and EPS valuation, and predicted the revenues, profits and share price
  - Analyzed the investment highlights, future variable factors and risk warning for SSEAA, and resolved investors' questions
  - Collaborated with colleagues in FIA to establish a simple electronic call auction trading system based on C language
- 2012. 4 Challenge Cup----National College Student Business Plan Competition SWUFE**
- Assisted in questionnaire design, SWOT analysis, market research and report for 2 teams as an External Advisor

### Certificates and Skills

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- **Certificates** SAS Base Programming for SAS 9 / GMAT 690 / Qualification of Securities Association of China
- **Skills** SAS / R / SQL / JMP / Eviews / MS Office / MS Project / MS Visio

# JINZHOU LI (BE, MS)

Hartford, Connecticut, 06103

Phone: (860)-725-2018

jinzhou.li@uconn.edu

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## Professional Summary

- With 2 years project appraisal management experience in financial and IT Company, assisted manage multi-million dollar loan financial projects.
- Well-versed in MS Office, MS Visio, MS project, and Data Mining/Modeling Solution using JMP, SAS.
- Second award of University of Cambridge Real Estate Finance & Risk Analysis by designing “*Improvements of Real Estate Valuation*”.
- These diverse business industry experiences across analyses project analyses department, client department, and retail are designed to contribute to value creation in an organization.

## Education

### University of Connecticut, Hartford, CT

Master of Science in Business Analytics and Project Management Dec. 2015

### University of Cambridge, Cambridge, Untie Kingdom

Real Estate & Finance Aug. 2012

### Chongqing Technology and Business University

Bachelor of Science in Economics June 2014

Major in Finance

## Publications

[1] Li, Jinzhou, "Realize your merits based on theories of positive psychiatry." *Business Research* [J], 2011.

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## Experience

**Project Processor, Project Appraisal Department, China Development Bank** Nov. 2013-May 2014

- Identified significant client enterprises' operating conditions that help to make loan approved.
- Analyzed outcomes of client enterprises' project by using predictive modeling.
- Assisted 8 loan projects that valued 300 million dollars to accomplish with other 9 processors.

**Associate Project Manager, Beijing Kaiyuan Financial Leasing Company** July 2013-Oct. 2013

- Analyzed financial information of clients to estimate income ability and willingness to pay the loan.
- On-the-spot investigations to confirm the authenticity of financial information.
- Organized and wrote leasing project report based on the result of analysis to evaluate the risk and return.

**Client Service Advisor, Industrial and Commercial Bank of China** July 2011-Oct. 2011

- Offered bank service and product suggestions to customer and record their data information.
- Examined and verified the suitability of a credit card of its user and given them advice.
- Collected customer feedback and reported to senior staff.

**Analyst, Customer Relations Department, Lenovo China** June 2010-Aug. 2010

- Appraised sales management procedures of stores and instructed distributors' sales strategy.
- Prepared market analysis of competing companies' strategy and products.
- Acted as liaison to distributor and controlled inventory by using data base software.

## Awards/Honors

- Honorable Mention, Mathematical Contest in Modeling(USA)
- Second award, Chinese National Undergraduate Mathematical Contest in Modeling



# KAVYA KILARI

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860-965-2754

[kavya.kilari@uconn.edu](mailto:kavya.kilari@uconn.edu)

## BUSINESS ANALYST - Analysis, Engineering & Reporting

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- Strong analytical skills to overcome the ambiguity and delve into the data to find solutions
- Adept at cultivating relationships with executives and business users across all business areas to determine high-level requirements.
- Experienced professional and a top performer undertake complex assignments, meets tight deadlines and delivers results
- Well versed in Machine learning skills like Decision trees and Regression using SAS JMP and Data mining with R

## EDUCATION

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### The University of Connecticut School of Business

Hartford, CT

Master of Science in Business Analytics & Project Management; GPA: 4.00/4.00

Dec 2015

**Relevant coursework:** Predictive Modeling using SAS JMP, Business Decision Modeling, Data Mining using R, Data Mining and Business Intelligence using SAS EG, Business Process Modeling and Data Management using SQL and MS Visio

### Jawaharlal Nehru Technological University

Hyderabad, India

Bachelor of Technology in Electronics and Communication Engineering; GPA: 3.75/4.00

Mar 2014

## CORE COMPETENCIES

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Base SAS, R, SAS JMP, Statistics, MS Excel, Machine Learning, PL/SQL, Data Mining, Data Modeling, Tableau, Hadoop, Pig, Hive, MATLAB, MS Project

## PROFESSIONAL EXPERIENCE

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### Business Analyst Intern

Apr 2014 - July 2014

ECO-CARE Building Products Pvt. Ltd, India

- Assisted business groups to better understand and leverage critical sources turning data analytics into business opportunities
- Reduced rejection rate by 4% in turn reducing production cost by 20% using Predictive Modeling Techniques
- Acted as a liaison between Business Customers and Technical Team to design various screens & Interfaces

### Graduate Intern

May 2013 - July 2013

Bharat Heavy Electrical Limited, India

- Assisted in compiling and analyzing data on power fluctuation of electronic machines

## ANALYTICS PROJECTS

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**E-commerce analytical model:** Created a stock market profit analysis model through Yahoo Finance real-time data

**Marketing analytics:** Modeled an optimum output plan relating Ads & sales for The Hawley Light Company using Analytic Solver Platform

**Forecasting model:** Devised an investment plan to maximize retirement money accumulated using optimization tools

## CERTIFICATIONS

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SAS Certified Base Programmer for SAS 9

The Data Scientist's Toolbox via Johns Hopkins University

C Programming by NIIT Technologies Limited

# KESHIKA GUPTA

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[keshika.gupta@uconn.edu](mailto:keshika.gupta@uconn.edu)

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## DATA ANALYST & CONSULTANT

Motivated, inquisitive and zealous Business Analytics graduate student, seeking a Data Analytics summer internship opportunity; to leverage my knowledge of Big-data analytics & Data science, to discover about the multi-faceted analysis world, and add value to my work from the understanding of the global industry from my prior experience.

## EDUCATION

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**THE UNIVERSITY OF CONNECTICUT SCHOOL OF BUSINESS, Hartford, CT**

Aug 2014- Dec 2015

*Master of Science in Business Analytics & Project Management*; GPA: 4.0/4.0

**Related coursework:** Data Mining using R, Predictive Modeling, Business Decision Modeling, Data Mining & Business Intelligence, Visual Analytics

**CHAITANYA BHARATHI INSTITUTE OF TECHNOLOGY, Hyderabad, India**

*Bachelor of Engineering: Major in Computer Science*

June 2013

## TECHNOLOGY SKILLS

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Data Modeling, MS Excel, Tableau, Advanced SQL, Data Mining Using Weka, C, C++, Java, HTML, XHTML, HTML5, JavaScripts, Salesforce, APTTUS (CPQ Tool)

## EXPERIENCE

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**DELOITTE (Domain: Customer Relationship Management)**

2013-2014

- Involved in implementation of Customer Relationship Management System (on Cloud – Salesforce) for a well-known Life Sciences companies in US.
- Certified (DEV 401) Salesforce developer.
- Have received two SPOT award for the above implementation.
- Part of the team involved in building an integration model for well know Customer Relationship Management Systems.
- Proactively part of the contributions to the Practice to build team management and other activities.

**SANKHYA INFOTECH LIMITED, Hyderabad (Internship)**

July 2012 – September 2012

- Creating a website for a training organization which connects it to the world and its students.
- Three stage project – initially a STATIC website, later on expanded to become a student portal.

## PROJECTS

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- Forecasted the plan for retirement for a professor, considering the attributes like present wealth, other incomes, expenses and inflation etc. using Analytical Solver for data exploration and analysis.
- Feature Selection using Harmony Search, A concept of Data Mining for removing unwanted data, implemented using an optimization algorithm using programming tools such as JAVA, WEKA.
- Created a working model of a line following robot – workshop conducted by Robosapien in collaboration with IIT Delhi.

# Kunju Yang

29 Temple Street APT 40, Hartford, CT, 06103 • kunju.yang@uconn.edu

## EDUCATIONAL BACKGROUND

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### University of Connecticut

09/2014-present

➤ **Master of Science in Business Analytic and Project Management**

**Courses:** Predictive Modeling, Business Decision Modeling, Business Process Modeling and Data Management, etc.

### University of International Business and Economics (UIBE) Beijing

09/2010-06/2014

➤ **Bachelor of Management, Majored in Financial Management, GPA: 84/100**

**Core courses:** Financial Accounting, Corporate Financial Statement Analysis, Securities Investment Management, International Finance, International Investment, Cost and Management Accounting, etc.

**Awards:** Gained UIBE Comprehensive Scholarships in June 2013, June 2012, and February 2011

## INTERNSHIP

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### PricewaterhouseCoopers (PwC), Beijing

06/2013-08/2013

#### Audit and Assurance Department | Intern

- Engaged in the interim audit of China Mobile Limited, onsite visited 35 stores, helped prepare working papers and conduct substantive testing in accounts including Receivables, Cash and Inventory;
- Collected the financial statements and audit opinions of 33 subsidiaries; checked inventories and prepared working papers for compiling audit reports.

### PetroChina Southwest Oil & Gas-field Company (SWOG), Chengdu

01/2013-02/2013

*SWOG is a regional company of PetroChina Company Limited; with total assets of about RMB 60 billion and annual revenue of about RMB 30 billion, ranking 7<sup>th</sup> of the top-100 revenue enterprises in Sichuan province*

#### Financial Department | Intern

- Involved in compiling the cash flow statements and dealing with employees' reimbursements;
- Took part in inner cost accounting audit, got to know internal control techniques and practical accounting items;
- Participated in the regular production meetings and learned the operation mode of energy enterprise.

## EXPERIENCE

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### UIBE Consulting Association (UIBECA) | Co-Founder & Vice-president

03/2012-08/2013

- Cofounded UIBECA with three other people in March 2012; took part in the establishment of association rules and regulations; helped design the organization structure;
- Undertook financial management responsibilities; held two small sized alumni events which attracted Hejun Capital's attention to cooperate, the biggest comprehensive consulting firm in Mainland China;
- Led UIBECA to the first place in the 2012 year-end reviews of school clubs and associations.

### Volunteer Club, UIBE International Business School | President

09/2012-09/2013

- kept in touch with other voluntary organizations inside and outside of campus such as China Foundation for Poverty Alleviation (CFPA); Organized more than 20 short term and led long term activities
- Successfully reorganized the organization's structure, and increased the value of each department.

### B-School's 30<sup>th</sup> Anniversary Celebration, UIBE | Chief Director

10/2012-11/2012

- Was the chief director of B-School's 30<sup>th</sup> Anniversary Celebration, successfully invited deans of 50 B-schools in China, including Peking University and Tsinghua University;
- Involved three times in organizing the annual New Year's Party and acted as the leader of a video making team;

## SKILL

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**Software:** MS Office, MS Visio & Project, JMP, SPSS, Adobe After Effects, and Corel Video Studio; Familiar with C++

**Language:** Chinese and English;

**Hobby:** Waltz; Badminton, was elected to the UIBE Badminton Team.



# Marcia (YiJing) Xing

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## Profile

MS Candidate in Business Analytics and Project Management at University of Connecticut.

## Education

**UNIVERSITY OF CONNECTICUT - School of Business, Hartford, CT** *Expected - May 2016*  
Master of Science, *Business Analytics and Project Management*

**UNIVERSITY OF KENTUCKY, Gatton College of Business and Economics** *Aug 2008 - May 2012*  
Bachelor of Business Administration, *Analytics & Management*  
Member of Sigma Alpha Lambda  
Member of Dean's List

Coursework: Predictive Modeling; Business Decision Modeling; Supply Chain Management; Database Management; Data Mining; Information Systems Analytics Technologies; Analysis of Organizational Behavior;

## Experience

**MOVIE DATABASE PROJECT – University of Kentucky – Lexington, KY, USA** Sep 2011 – Dec 2011

- ❖ Cleaned and organized raw data using SQL and Access; Established database to store information for 50+ movies;
- ❖ Developed website that allows users and authorized staffs (required username and password) to search movie by up to 19 entities, rank movie, make comment, and add or edit movies by using PHPMyadmin.

**UNIVERSAL BANK LOAN PROJECTS - University of Kentucky – Lexington, KY, USA** Sep 2010 – Dec 2010

- ❖ Cleaned, converted and aggregated dataset of previous campaigns using Excel and SQL;
- ❖ Conducted Naïve Bayesian and decision tree classification to train dataset by various tools;
- ❖ Tested accuracy and fitness of different classifiers by using multiple validation methods (confusion matrix & RIS);
- ❖ Generated and presented findings to help better target and bring in more loan using VBA and Pivot Table.

**FINANCIAL ASSISTANT – Lexington, KY, USA** Feb 2013 – Jun 2014  
*Save the Children (United State Program)*

- ❖ Performed analysis on grants financial condition and established monthly reports for 20+ national and state teams;
- ❖ Assisted with monthly/yearly budget forecasting process, presented reports to finance managers;
- ❖ Managed personnel expenses for 10+ programs. Analyzed monthly program budgeting and accounting reports to maintain expenditure controls;
- ❖ Maintained SharePoint website for Finance team.

**OPERATION COORDINATOR – Lexington, KY, USA** Sep 2012 – Feb 2013  
*Save the Children (United State Program)*

- ❖ Improved invoice closing system to help AP process more efficiently in end of year closing process;
- ❖ Participated in Emergency Response to Hurricane Sandy. Researched and performed market analysis reports to determine cost savings and procurement needs;
- ❖ Facilitated new employee on-board training and edited information systems instruction.

**SUMMER INTERN – Haikou, Hainan, China** Jun 2011 - Aug 2011  
*Hainan Airlines Co. LTD. (HNA Group)*

- ❖ Researched challenges and opportunities associated with the international expansion of HNA Group, one of China's leading service providers in the tourism, transportation and logistics industries;
- ❖ Authored research paper summarizing high-level management best practices; recommended findings in a SWOT analysis format; and presented results to corporate manager;

## Application skills

**Business analytics** – JMP, SQL, MS Excel, VBA, Excel Miners, phpMyAdmin, SharePoint, SUN Accounting System

**EDUCATION:**

**University of Connecticut School of Business**

*Master of Business Analytics and Project Management*

**Hartford, CT**

Dec 2015

● **Curriculum**

Business Process Modeling and Data Management, Predictive Modeling, Business Decision Modeling, Data Mining and Business Intelligence, Data Analytics with R, Adaptive Business Intelligence, Big Data Analytics with Hadoop, Project Leadership and Communications, Project Risk and Cost Management

● **GMAT 700**

**East China University of Political Science and Law**

*Bachelor of Economics in International Economics and Trade* GPA: 3.56/4.00

**Shanghai, China**

Sep 2008-Jul 2012

- Member of Student Association, sports department  
Participated in decision making on holding Campus Sports Festivals and "Champion Road" Campus Basketball Match, etc, led the research on students' preferences and advertisement in dormitories, achieved success that all games were popular
- Excellent Volunteer of 2010 Shanghai Expo honored by university
- Moral Education Scholarship, top 4%
- National Computer Rank Examination Certificate-grade2
- Analysis of China's Overall Grain Production Capacity in the Context of the World Food Crisis Nov 2011-May 2012
  - ◆ Analyzed the features and causes of the world food crisis through empirical analysis;
  - ◆ Summed up the current situation of China's overall grain production capability;
  - ◆ Proposed solutions to problems faced by China in improving the overall grain production ability.

**EXPERIENCE:**

**Harbin Kaifa Local Taxation Bureau**

*Section Member, Taxpayer Service Hall*

**Harbin, China**

Sep 2012-July 2014

- Processed tax returns
- Settled the invoice purchase
- Provided consulting service for taxpayers through 12366 hotline
- Received taxpayers' request for approval and pass on to relevant departments
- Received zero complaints but 100% satisfaction from taxpayers

**SPX Corporation Co., Ltd.**

*Summer Intern as Sales Admin, Customer Service Department*

**Shanghai, China**

Jun-Sep, 2011

- Completed the whole order procedure of Changan Automobile project and Lexus project (coordinated with each person in charge, received orders, input information into ERP system, and arranged delivery, etc)
- Finished all thorny and incomplete orders remained by the predecessor
- Mastered ERP software.

**SKILLS & EXPERTISE:**

- Native speaker of Mandarin Chinese, fluent in English, some knowledge of Korean
- JMP, Microsoft Office Excel & Access & Visio, ERP, Eviews

## Mengxi Ying

36 Lansdowne Lane, Cheshire, CT 06410

E-mail: yingmengxi@gmail.com

Phone: (860) 455-3715

### *Education*

2007 - 2010

**M.A. in Economics, University of Connecticut**

2003 - 2007

**B.A. in Economics, Xi'an International Studies University (in China)**

### *Professional Experience*

**Adjunct Professor in Economics, School of Business, Quinnipiac University, Hamden, CT**

08/2013 - 05/2014

- Taught Principles of Microeconomics and Principles of Macroeconomics to undergraduates;
- Was solely responsible for course contents

**Research Analyst, General Electric Edgelab, Stamford, CT**

01/2009 - 12/2009

- Developing strategic market penetration plans for the project of GE Healthcare biopharmaceutical product line and the project of GE Global Research stroke monitoring technology
- Collecting data by constructing and executing surveys to assess market capabilities and needs
- Extracting data from industry databases and conducting quantitative research
- Examining academic literatures and policy documents and evaluating regulation environments
- Developing and preparing formal project reports to faculty and senior GE management

**Marketing Associate, South Windsor Chamber of Commerce, South Windsor, CT**

06/2008 - 08/2008

- Responsible for graphic design using Microsoft Publisher
- Updating the Chamber's website using Dreamweaver and FileZilla
- Developing Chamber membership and organizing member activities

**Instructor, Education Center for Scholarly Exchange of Shaanxi Province, China**

09/2006 - 06/2007

- Teaching SAT preparation classes

**Organization Associate, the 15th International Council on Monuments and Sites, China**

10/2005

- Responsible for organizing documents and conference events
- Interpretations and translations for conference delegates

### *Qualification*

- Skilled in applications of Microsoft Excel, Access, STATA and R.
- Intensive training in academic writing and reading in English
- Professional training in designing in-depth interview questionnaire and data analysis

### *Relevant modules*

Macroeconomics, Microeconomics, Financial Management, Marketing Management, Health Economics, Mathematical Economics

<p><b>Mohan K. Mannava</b> Adaptable and Responsible Data Analyst with cross functional experience in data mining, product development, project management and quality analysis. 2.5 years of experience in the software industry, combining strong analytical skills and relevant expertise with business practices to positively contribute to organization's bottom line.</p> <p>Proven history of adhering to business policies, improving business and increasing profitability. Ability to perform coding in different programming languages. Implemented quality improvement methodologies as part of quality analysis. Strong knowledge in business process modelling, statistical analysis and data management. Proficient in coordinating with global teams, clients, stakeholders and also have experience in product support and maintenance. Strong interpersonal skills, communication skills and analyzing skills.</p>	<p><b>Contact Details</b> <i>Email:</i> <a href="mailto:mohan.mannava@uconn.edu">mohan.mannava@uconn.edu</a> <a href="mailto:mohankrishnamannava@gmail.com">mohankrishnamannava@gmail.com</a></p> <p><i>LinkedIn:</i> <a href="http://www.linkedin.com/in/mohankrishnamannava/">www.linkedin.com/in/mohankrishnamannava/</a></p> <p><i>Mobile:</i> +1-281-704-2408</p> <p><i>Address:</i> #718,250 Main Apartments, 250 Main Street, Hartford - 06106,CT</p>
<p><b>Professional Experience</b></p> <p><b>Dec 2011 – Jun 2014</b>                      <b>Tata Consultancy Services</b></p> <p><i>Oct 2013 – Jun 2014</i>                      <i>Data Mining Analyst</i></p> <p>Performed data analysis and maintained complex data systems. Developed predictive models by applying modelling techniques and Performed Assembling of models (Ensemble models).</p> <p><i>Feb 2013 – Sep 2013</i>                      <i>Quality Analyst</i></p> <p>Created end-to-end test plan and responsible for execution of plan. Had experience in maintaining and enhancing a quality analysis process.</p> <p><i>Dec 2011 – Jan 2013</i>                      <i>Java Developer</i></p> <p>Transformed business requirements into application code as per business requirements. Involved in Design and Development phases of a product. Performed requirements gathering and client interaction about additional requirements.</p>	<p><b>Professional Skills</b></p> <p><i>Database Proficiency:</i> SQL, MySQL, SQL Developer</p> <p><i>Data Visualization Tools:</i> Tableau, MS Visio</p> <p><i>Statistical Programming:</i> R and SAS</p> <p><i>Programming Languages:</i> C,C++,JAVA</p> <p><i>Tools:</i> MS Excel, MS Office</p> <p><i>Specialties:</i> Predictive Modelling, Data Analysis, Cluster Analysis, Linear Regression, Logistic Regression, Market Basket Analysis, Discriminant Analysis, Business Process Modelling, Business Decision Modelling.</p>
<p><b>Education</b></p> <p><i>Aug 2014 – Dec 2015</i>                      <i>University of Connecticut</i> Master's in Business Analytics and Project Management.</p> <p><i>Sep 2007 – Apr 2011</i>                      <i>Acharya Nagarjuna University</i> Bachelor of Technology in Information Technology.</p>	<p><b>Achievements &amp; Volunteer Experience</b></p> <p>Awarded with the "Best Hospitality Team Member" at TCS Tech Summit.</p> <p>Voluntarily working for "The Helping Hearts Welfare Society" (NGO).</p>





# MOHIT GUPTA

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## EDUCATION

**University of Connecticut School of Business, Hartford, CT**

**Expected Graduation Date- Dec 2015**

Master of Science in Business Analytics & Project Management

Course Work:

Fall-14: Predictive Modelling, Business Decision Modelling, Introduction to Project Management

Spring-15: Data Mining and Business Intelligence, Data Analytics with R, Business Process Modeling and Data Management

**University College of Engineering, Kota, India**

**Graduation Date- July 2010**

Bachelor of Technology in Computer Engineering

Course Work:

Data Mining and Ware Housing, Statistics & Probability, Management Information Systems, Database Management Systems, Operating Systems, Data Structure & Algorithm, Object Oriented Programming

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## WORK EXPERIENCE

**CSS CORP Pvt. Ltd.**

**2014-2014**

**Client:** Blackboard Inc.

**Role:** Systems Analyst

- Worked successfully in BTS(Back to school) time of the Data Integration team, In BTS time our team got 10 times more issues than the usual time
- Worked in 24 X 7 production support environment and got appreciations many times from the clients
- Solved all the issues that I got without breaching the SLA (Service Level agreement) of the tickets
- Made changes in the core product of Blackboard to optimize the performance of the tool

**Wipro Technologies**

**2011-2013**

**Client:** Aircel

**Role:** Project Engineer

- Worked in system analysis, development, implementation and support phases of SDLC
- Got telecom domain knowledge while working in the projects
- Completed all the required domain and technical internal certifications of Wipro on time
- Successfully provided deliverables to the stakeholders on time

**Wipro Technologies**

**2010-2011**

**Client:** CITI Bank

**Role:** Project Engineer

- Independently developed a tool (Demand Tracker) in JAVA/JSP for internal purpose of the organization, tool helped a lot to manage the resource allocation for the projects
  - Got finance domain knowledge while working in the projects
- 

## COMPUTER SKILLS

**Tools:** SAS JMP Pro 11, Analytic Solver Platform, Crystal Ball, Microsoft Project, TIBCO BW, Adobe Flex

**DBMS:** Oracle 10g/9i, MySQL

**Languages:** JAVA, JSP, SQL, PL/SQL, Java Script, UNIX Shell Script

**Operating Systems:** Windows XP/7/8, Redhat Linux, Solaris, Ubuntu

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## ACHIEVEMENTS & VOLUNTARY WORK

- Got star performer of the quarter award while working in Wipro technologies
- Got appreciations from manager and clients while working in project
- Worked as a member of **ISTE** (Indian Society For Technical Education) and **NSS** (National Service Scheme)
- Worked as a Coordinator in events of college's fests and also participated actively
- Worked in a NGO(non-governmental organizations) to teach unprivileged children

# Monisha Tyagi

600 Asylum Ave, Apartment 604, Hartford, CT 06105  
monisha.tyagi@uconn.edu, +1-917-865-8970

## EDUCATION

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### University of Connecticut School of Business

MS in Business Analytics and Project Management

Hartford, CT  
Exp. Dec. 2015

### Birla Institute of Technology and Science

BE in Electronics and Communication Engineering (Hons), GPA 8.43/10

Dubai, UAE  
June 2013

*Relevant Coursework:* Predictive Modeling, Business Decision Modeling, Introduction to Project Management, Operations Research, Optimization, Introduction to Economics

## WORK EXPERIENCE

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### Halliburton Ltd.

Electrical and Mechanical Engineer

Dubai, UAE  
Oct'13-Aug'14

- Collaborated with the "Probe Lab" to develop a full rebuild strategy for repairing control systems in drilling technology
- Implemented lean principles on technical workstations to minimize tool repair time by 30%
- Assisted the most efficient maintenance team to achieve least repair time for incoming tools (<30 days) in the MENA region

### L & T Electrical and Automation FZE

Telecommunication Intern

Dubai, UAE  
Feb-July'13

- Interacted with engineers from GE to optimize their telecommunication setup based on feedback
- Prepared SCADA Screens and technical documents like Installation, Operations Maintenance Manuals, Functional Design Specification, Bill of Material, FAT/ SAT test procedures

### Samsung/Eros

Sales Representative

Dubai, UAE  
Oct'11

- Achieved highest sales for Samsung monitors at Gitex Shoppers - The largest electronics Exhibition in the world

### FedEx Express

Management Intern

Dubai, UAE  
June-Aug'11

- Analyzed weekly and monthly performance reports of FedEx's delivery logistics in different regions

## PROJECT EXPERIENCE

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### University of Connecticut

Market Analysis for a Racquetball Company

Hartford, CT  
Sept 2014

- Designed an analytical model to predict the net present value, return on investment and market share of a Racquetball company

*Analysis of the failure of Europe's Unmanned Rocket, Ariane 5*

Sept 2014-Present

- Prepared a project charter, a Gantt chart while performing a failure mode and effect analysis of the project

## SKILLS

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- *Leadership:* Led a team of 5 to setup an entrepreneurial venture of an Italian restaurant for an inter university festival
- *Communication:* Interacted with customers at Gitex shoppers from different parts of the world so as to understand their requirements
- *Creative:* Participated and won in events like Flower Arrangement, Vegetable Carving, Table Arrangement, Art Competitions and dance competitions

- *Software's*: Microsoft Office Suite 13', Analytic Solver, Crystal Ball, JMP

# Mustafa Ozgur Akduran

[www.linkedin.com/in/ozgurakduran](http://www.linkedin.com/in/ozgurakduran)

29 Temple St. Apt. 28 Hartford, CT 06103 • +1-860-313-8340 • [mustafa.akduran@uconn.edu](mailto:mustafa.akduran@uconn.edu)

## SKILLS and EXPERTISE

- Work under time and environmental pressures; Interact effectively with peers, superiors, and subordinates
- Predictive modeling, Business Decision Modelling, Data Mining, Project Management, Data Warehouse Architecture, Large Dataset Handling, Visualization and Data Manipulation, Forecasting, Management
- Working knowledge of PL-SQL, SAS, Oracle BI, ODI, BI Publisher, JavaScript, Java, Hyperion EPM, Jasper Reports, MS Office (Excel, PowerPoint, Project), MATLAB, Unix Shell, UML, Analytical Solver Platform

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## EDUCATION

**University of Connecticut School of Business**, Hartford, CT **Graduation Dec 2015**

*Master of Science in Business Analytics and Project Management (MS BAPM)*

**Bogazici University**, Istanbul, Turkey **Sep 2006 - June 2009**

*Master of Science in Computer Engineering (GPA: 3.50/4)*

**Turkish Naval Academy**, Istanbul, Turkey **Aug 1998 – Aug 2002**

*Bachelor of Engineering in Computer Engineering (GPA: 3.26/4)*

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## EXPERIENCE

**Turkland Bank**, Istanbul, Turkey **Aug 2012 -Aug 2014**

*Associate Manager*

- Created a new Data Warehouse (DWH) for Bank's decision making needs
- Built more than 200 financial reports in 6 months
- Managed outsource employees, analysts and international vendor teams for various projects
- Developed ETL packages and functions
- Created customized Data Marts and OLAP cubes for operations, sales, marketing, human resources, risk management departments for budgeting, forecasting and financial reporting needs
- Developed Basel II reporting according to the risk and capital management requirements of the bank

**Intellica, Business Intelligence Consultancy**, Istanbul, Turkey **Mar 2012 -Aug 2012**

*BI & DWH Consultant*

- Composed reports, scorecards, KPIs and dashboards for Telecom Companies
- Performed financial forecasting, fraud detection, churn and customer loyalty analysis

**Turkish Navy**, Istanbul, Turkey **Aug 2002 -July 2011**

*Software Engineer & Head Electronics Officer*

- Managed 5 officers and 16+ petty officers including payroll, training, performance management, work-flow assignment, and attended multiple international/NATO exercises
- Designed and developed a new GUI template for Combat Management System
- Managed day-to-day maintenance of all electronic, communication, radar surveillance, missile/torpedo launching systems and ensured its efficient operation
- Accomplished integration of a new satellite communication system to the ship in one month
- Navigated the frigate in all domestic and NATO exercises for five years

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## ACTIVITIES

- Led a winter expedition for the second highest peak in Turkey in 2010 (Erciyes Mt. 12851 ft)
- Sailing and Mountaineering

## AWARDS

- Full Scholarship from Navy for M.Sc. at Bogazici University, 2006.

# NANDITHA SREE

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## Data Analytics • Business Intelligence

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- ✓ Strong analytical intellect to see beyond ambiguity and dive into data to find solutions. Proven ability to think critically, to accurately tap and channel innovative ideas, converting them to business opportunities
- ✓ Well versed in data analytics using tools like SAS JMP and R along with advanced Excel skills and SQL
- ✓ Propel value through my global industry experience managing multiple projects independently with no compromise in the quality of delivery

## EDUCATION

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THE UNIVERSITY OF CONNECTICUT SCHOOL OF BUSINESS, Hartford, CT

2014 - Dec 2015

*Master of Science in Business Analytics & Project Management*

ANNA UNIVERSITY, Chennai, India

*Masters in Engineering:* Major in Embedded Systems Technologies

2011

*Bachelor of Engineering:* Major in Electronics and Communication

2009

## CORE COMPETENCIES

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Predictive Modeling, R, SAS JMP, Data Visualization & Modeling, MS Excel, SQL, Tableau, Hadoop, Teradata, ETL Datastage

## ANALYTICS PROJECTS

2014-Present

- **DATA MINING using R:** Built a model to predict the patients who are at high risk of hospitalization if not treated early; to save Insurance claims post hospitalization- using statistical inference, data exploratory analysis & visualization techniques in R.
- **Demand Forecasting using SAS JMP:** Forecasted the demand of rental bikes for a given location, considering the attributes like weather condition, casual customer, and registered customer etc. using SEMMA Decision trees, Regression and Neural networks.

## EXPERIENCE

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CAPGEMINI

2011-2013

Consultant (NORDEA Bank, Sweden)

- Implemented 4 challenging projects for Nordea bank across the financial vertical, *with zero redundancy*, meeting crunch deadlines, gaining customer delight and increasing revenues by **133%**
- Improved existing data model, to source all countries new financial data and Re-designed reporting layer to accommodate any new requests for future incoming data; **Impact:** saved business extra cost and time of building & maintaining separate data layers

Consultant (SP-Ausnet, India)

- Diligent data analysis, transformed raw data applying business rules & reported anomalies
- Automated data extraction process, **Result:** increased efficiency of reports by 40%, eliminating manual errors

Senior Software Engineer (British American Tobacco, India)

- Performed data extraction, cleaning, data quality check, data load, data validation using SQL Server and used MS Excel formulas like lookup, macros, pivot tables extensively

## ANALYTICS RESEARCH EXPERIENCE

2010-2011

**Research Associate- TIFAC-CORE**

- Developed machine learning algorithms and Designed a wearable gaze tracker from scratch to help patients with severe mobility disorder to self-manuever, using predictive analytics
- Published my original research finding in IEEE Xplore and other leading national and international journals
- Conducted workshops and presentations to discuss and demonstrate my research prototype, to a live audience of students and faculty members across the nation; who recommended the work, along with positive testimonials

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Business Analytics/Data Science Student | Experienced in Business Intelligence | Volunteer at ConnectiKids

### EDUCATION

University of Connecticut, School of Business, Hartford, CT

Masters in Business Analytics and Project Management, December 2015

Relevant Coursework: Predictive Modeling, Data visualization, Business Process Modeling, Data Mining, Business Intelligence, Business Decision Modeling, and Project Management

Analytics skills: JMP, SAS, Tableau, R, Python

Academic Project 1: Forecasting the usage of bikes in a city bike share system, September 2014

- Building a predictive model to forecast bike rental demand.
- The analytic tool being used is JMP.

Academic Project 2: Charged Off loans, October 2014

- Building a predictive model to predict loans which may become charged off.
- The analytic tools being used are JMP, SAS.

Andhra University, Vishakhapatnam, India

Bachelor of Engineering, Major: Electrical & Electronics, April 2009

GPA: 3.4/4.0

### EXPERIENCE

Tata Consultancy Services (TCS), Hyderabad, India

Systems Engineer, March 2010 – July 2014

Skills: OBIEE, Oracle BI Applications, ODI, PL/SQL, SQL developer, Toad

- Implemented Oracle Incentive Compensation Analytics for a major telecom company in Saudi Arabia using oracle data ware house tools OBIEE, ODI, SQL and UNIX. Through this they identified poorly performed employees, changed their strategy and saved around 10% of expenditure on incentives to be given.
- Assisted client organization to find productivity, efficiency & effectiveness of employees by implementing Human Resource Analytical reports including workforce analytical.
- Experienced in requirements gathering and converting Business requirements into technical requirements.
- Hands on experience in End to End implementation of OBI Applications 11g and OBIEE.
- Designed data marts to implement Human Resource analytics to an elite telecom company in South Africa.
- Implemented security in Oracle Business intelligence applications to make data and reports are accessible to respective people only.
- Implemented oracle BI Mobile applications to a South African telecom giant so that users can access reports on mobile devices conveniently and more comfortably.
- Assessed production faults and critical issues followed by identification of the root cause.

### CERTIFICATIONS

- SAS Certified Base Programmer for SAS 9 Credential, October 2014, Hartford, CT.
- Oracle Business Intelligence Suite 11g Certified Implementation Specialist, June 2014, Hyderabad, India.
- Oracle Business Intelligence Applications Certified Implementation Specialist, July 2014, Hyderabad, India.

### Extra Curricular activities

- Volunteer at ConnectiKids Inc, October 2014, Hartford, CT.
- Volunteered at Tata Consultancy Services family day celebrations, January 2014, Riyadh, Saudi Arabia.
- Volunteered at Tata Consultancy Services- Maitree club, July 2013, Hyderabad, India.
- Certificate of Professional Development, University of Connecticut, Storrs, CT.
- Basket Ball team Captain, Tata Consultancy Services, October 2013, Hyderabad, India.
- Voluntarily worked as weekend teacher at orphanage home, August 2012, Hyderabad, India.

# NITESH KUMAR

646-725-2729 | nitesh.kumar@uconn.edu | www.linkedin.com/pub/nitesh-kumar/25/14a/182/

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## EDUCATION

**UNIVERSITY OF CONNECTICUT SCHOOL OF BUSINESS, HARTFORD, CT**

**Expected - December 2015**

Master of Science in Business Analytics and Project Management

**VELLORE INSTITUTE OF TECHNOLOGY, VELLORE, INDIA**

**Graduation – May 2012**

Bachelor of Technology in Biotechnology, **CGPA 3.9/4.00**

## COURSE WORK

- Predictive Modelling, Business Process Modelling and Data Management, Data Mining and Business Intelligence, Data Mining with R, Introduction to Project Management, Operation Management, Managing Technological Change and Innovation, Probability and Statistics and Bioinformatics.

## WORK EXPERIENCE

**UCONN SCHOOL OF BUSINESS, HARTFORD, CT**

**September.2014 - Present**

**Student Administrative Assistant**

- Duties include analysis of the MBA applicant's data, budget analysis and orientation and training of incoming MBA students.
- Supporting all functions of office operations including scheduling conference and acting as liaison for the students, staff and visitors.

**NYU POLYTECHNIC SCHOOL OF ENGINEERING, BROOKLYN, NY**

**April.2014 – August. 2014**

**Graduate Assistant**

- Responsible for financial and business operations, including: communication with the merchants, managing grants assigned to the projects and supervising the monthly expenses.

**ACCENTURE, MUMBAI, INDIA**

**October.2012 – January.2014**

**Client:** The Hartford

**Associate**

- Worked on various maintenance/enhancement, support/change requests. Performed requirement gathering, analysis, coding and testing as software developer under the Critical Claims Processing System of the project engagement.
- Performed role of Business Analyst: Created functional and technical specification documents for solving service requests and Quality centre defects.
- Performed peer reviews and monitored the daily batch cycle for production support. Resolved abends faced during production cycle and coordinated with Offshore/Onsite team.

## TOOLS/METHODS

- JMP Pro 11, Tableau, Google Analytics, SPSS, File Aid, DB2 Interface, Crystal Ball, MS Visio and MS Office.

## LANGUAGES/DATABASES

- ORACLE 11g, PL/SQL, COBOL, JCL, EZT, DB2, VSAM and MS Access.

## INTERSHIPS

**INDIRA GANDHI INSTITUTE OF MEDICAL SCIENCES, PATNA, INDIA**

**May.2010 – Jun.2010**

- Completed four weeks of summer internship in department of Microbiology and Biochemistry. Implemented and analysed various techniques of medical biotechnology used for diagnosis of diseases.

**VELLORE INSTITUTE OF TECHNOLOGY, VELLORE, INDIA**

**December.2011 – February.2012**

- Completed training on Entrepreneurship Skill Development Programme on Biotechnology conducted by MSME Development Institute, Chennai.

## AWARDS AND ACHIEVEMENTS

- Served as **JOINT SECRETARY** of SABEST (Student Association of Bio-Engineering Science and Technology) in School of Bioengineering and Technology at VIT, Vellore, India.
- Selected as **Student Coordinator** in **NSS** (National Service Scheme Camp) 2011 organized by VIT, Vellore, India.
- Secured a position among top **10 percentile** in **GATE** (Graduate Aptitude Test in Engineering) in 2011 conducted by Indian Institute of Technology, Madras, India.
- Secured **96%** marks in **INSURANCE FUNDAMENTAL DOMAIN TRAINING** conducted by ACCENTURE, MUMBAI, INDIA.
- Secured a position among top **5 percentile** among **0.15 million** students in VIT Engineering Entrance Examination 2008.

## WORKSHOPS AND CONFERENCES

**NEW YORK UNIVERSITY: POLYTECHNIC SCHOOL OF ENGINEERING**

**April.2014**

- Attended conference on Predicting Engagement & Performance Using Human Capital Data Analytics.

**RAJENDRA MEMORIAL INSTITUTE OF MEDICAL SCIENCES, PATNA, INDIA**

**Jun.2010**

- Attended workshop on Application of Bioinformatics in Medical Sciences with an Introduction to Next Generation Sequencing Data Analysis. Hands on training on software discovery studio and understood the procedure of drug discovery.

## PARTH KULKARNI

[parthk12@gmail.com](mailto:parthk12@gmail.com) ♦ (860) 977-4139

<http://www.linkedin.com/in/parthkulkarni1290/>

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### PROFESSIONAL SUMMARY

- **Two year plus** professional experience in data/business analytics as a **Senior Business Analyst** in **Mu Sigma Business Solutions** having worked across varied industry verticals such as **Retail, E-commerce** and **Healthcare**. Expertise in **Predictive Modelling, Data Mining, E-commerce Analytics** and **Consumer Analytics**
- Led and managed a team of 7 Business Analysts while working with the E-commerce account of the **Fortune 1 US Retailer**
- Strong analytical and problem solving skills with professional expertise in public communication having completed **Grade 3 and Grade 4 Effective Communication** from **Trinity College, London**

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### SKILLS

- **Tools & Programming Skills:** R, SAS, SAS JMP, VBA, PostgreSQL, Oracle SQL, ADOBE Site Catalyst, Discover, IBM Coremetrics, IBM DB2 (SQL), MS Access, Tableau, Python, Octave
- **Data/Business Analytics Techniques:** Predictive Modelling, Data Mining, Web Analytics, Consumer Analytics, Data Visualization, Machine Learning
- **Project Management:** MS Excel, MS Word, MS Outlook, MS Power Point, MS Project, Crystal Ball

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### DATA/BUSINESS ANALYTICS AND DECISION SCIENCES WORK EXPERIENCE

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#### Mu Sigma Business Solutions

Bangalore, India

June 2012 – July 2014

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#### Key Projects:

##### Senior Business Analyst

Client: **Fortune 1 US Retailer**

- Developed a real-time Tableau dashboard that enabled the client to gauge the YoY and WoW performance of various site metrics across departments
- The client was able to assess the daily performance of his website by comparing these site metrics against forecasted benchmarks that were obtained using ARIMA time series forecasting
- Direct interaction and presentation of work to the client organization's **Senior Director, Analytics**

##### Business Analyst/Senior Business Analyst

Client: **Largest UK Retailer**

- Developed expertise in various Consumer Analytics techniques like Campaign measurement, New product development, Target market analysis, Churn analysis, Market basket analysis while working on multiple CRM projects
- Received client appreciation for building several Excel VBA dashboards, that enabled the client gain category and product level insights
- The client's consumer insights & analytics team witnessed a **90% plus rise** in the number of analytics projects they addressed in an year due to superior quality work and quick turn-around time

##### Business Analyst

Client: **Top US Healthcare Company**

- Developed a cost variance analysis dashboard that enabled the client to identify variance in surgical operating costs across facilities
- By implementing this dashboard, the client was able to institutionalize data driven decision making as well as score and rank each facility based on the variances observed
- Received appreciation from the client and the leadership team for building an integrated automated framework that created multiple cost variance analysis reports on a single click using SAS, Excel and Excel VBA

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### ACHIEVEMENTS

- Awarded a **Spot Award (key professional expertise award)** at Mu Sigma for creating a much improved and automated dashboard with a quick turn-around time
- Played a key role in **converting two pilot projects** into full time engagement through superior quality work and quick learning
- Was nominated by the leadership team to conduct Excel and Excel VBA workshops for newly inducted Business Analysts

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### EDUCATION

- **University of Connecticut – School of Business, Hartford, CT**  
*Master of Science, Business Analytics and Project Management*
- **University of Pune, Pune, India**  
*Bachelor of Technology, Instrumentation & Control Engineering*

**August 2014 – Dec 2015**

**July 2008- May 2012**



# Parul Kholia

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[www.linkedin.com/in/parulkholia](http://www.linkedin.com/in/parulkholia)

## SUMMARY

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- Four years of IT experience with IBM India Pvt Ltd. Responsibilities involved business analysis, requirement gathering, estimation, functional design/documentation, and technical design/documentation, coding testing and deployment of the deliverables.

## EDUCATION

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### University of Connecticut, School of Business

Master of Science, Business Analytics and Project Management

Hartford, CT

Graduation Date: Dec 2015

### BBD Northern India Engineering College

Bachelor of Technology, Electronics and Communication  
GPA - 7.41/10

Lucknow, India

Graduation Date: June 2010

## AREAS OF EXPERTISE

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- Predictive Modeling
- Business Decision Modeling
- Process Modeling
- Project Management
- JMP Pro 11
- SQL, Visio
- Crystal Ball

For next semester will be gaining expertise on Data Analytics with SAS and R and Data Mining and Business Intelligence.

## PROFESSIONAL EXPERIENCE

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### IBM India Pvt Ltd- Pune, India

Project - Hertz - CWS

Client - Hertz, US

Team Lead

Feb 2013 - Aug 2014

- Led a team project that involved development and maintenance of an electronic tool which was used for approval process for various activities that led to reduced paper work in office.
- Key responsibility was gathering, understanding and analyzing business requirements and processes.
- Prepared estimation sheets, functional and technical documents and root cause analysis documents for the deliverables.
- Involved in all management related activities like preparing dashboards of the team, metrics report, and lean implementation in the project.

Project - GBS Asset Tool Support

Client - IBM, US

Software Developer

Nov 2010 - Jan 2013

- Handled web and client based applications individually and with the team.
- Involved in development and maintenance of the applications.
- Involved in Unit and Regression testing of the applications.

## ACTIVITIES AND ACHIEVEMENTS

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- Received an Orion Award (Eminence and Excellence Recognition 2012) for being a top contributor at IBM India Pvt Ltd.
- Organized the first Tecathon event organized all over IBM in India.
- Organized various team building activities within the organization.

# Pavan Kumar Kunchala

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www.linkedin.com/in/pavankumarkunchala/ | pavan.kunchala@uconn.edu

## SUMMARY

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Business Analytics student with more than two years of experience in quantitative research and management consulting. Expertise in quantitative analysis, statistical modeling, multivariate analysis, project management and client servicing.

## EDUCATION

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**University of Connecticut, School of Business** Hartford, CT  
MS in Business Analytics and Project Management Dec. 2015

**University of Delhi** India  
Master of Business Economics May 2012  
*Concentration:* Econometrics, Strategic Marketing  
Secured highest grade in Econometrics concentration

**University College of Engineering, Jawaharlal Nehru Technological University** India  
Bachelor of Technology, Mechanical Engineering May 2009

## RELEVANT WORK EXPERIENCE

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**Kantar Group, IMRB International** Kolkata, India  
*Quantitative Research Manager* May 2013 – May 2014

- Led Quantitative market research projects-gathered business requirements, created proposals & cost sheets, liaised with multiple stakeholders, performed data analysis and communicated insights to senior management and clients.
- Managed Germany, Mexico, S. Korea markets for a leading tobacco manufacturer- derived consumer insights through market segmentation to enhance product offerings, marketing campaigns and business opportunities.
- Executed quantitative market research projects such as Market Segmentation, Simulated Test Marketing, Pricing Strategy, Brand Awareness & Usage, Brand Tracking, Product Test, Test Marketing, Pre/ Post Campaign Evaluation.

**Achievements:** The Project ‘Germany Market Segmentation’ is nominated for “Best Project of the Year” Award.

**Hexagon Analysts & Consulting Services Pvt. Ltd** New Delhi, India  
*Consultant* Jun. 2012 – May 2013

- Performed financial modeling and developed case studies for market entry strategy and competitor benchmarking.
- Developed analytics capabilities by identifying and forming strategic partnerships with leading Analytics firms in US.
- Helped organizations improve Customer Service Operations by benchmarking using service standards and Customer Experience Analytics.
- Worked closely with C-Suite executives and assisted Managing Partner by providing research support for strategic planning, identification of new opportunities, negotiations and presentations.

**The Energy and Resources Institute (TERI)** New Delhi, India  
*Intern, Policy Research* May 2011 – Jul. 2011

- Part of Modeling and Economic analysis team for socio-economic impact assessment of the policy ‘RGGVY’ (Rural Electrification of India) which included an investment of \$8 Bn. by Ministry of Power, India.

## TECHNICAL SKILLS

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- Proficient with MS Excel, PowerPoint, Multivariate Analysis, Statistical modeling, Financial Modeling
- Analytical tools/IT Skills: SPSS, R, SAS, SQL, Tableau, E Views, STATA

## LEADERSHIP

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- Head of Marketing and Analytics club at MBE, Delhi University.
- Secretary of MBE Alumni relations committee- Achieved ~100% increase in turn out for annual alumni meet.
- First student from University to lead National Cadet Corps unit at National Annual Training Camp.

**Business Analytics • Risk Management • Project Management • Leadership • Global Experience**

MS Candidate in Business Analytics and Project Management. Background in risk management and leadership roles. Passed both levels of Financial Risk Manager (FRM) Exams. Founded Risk Management Students' Association and demonstrated team leadership skill. Proficient in analytical software including: SAS, SAS-JMP SAS-Enterprise Miner, VBA Excel, SPSS, Weka, Crystal Ball and MS Project

**EDUCATION****University of Connecticut School of Business**

Hartford, CT

*Master of Science in Business Analytics and Project Management*

Expected May 2016

**The Hong Kong University of Science and Technology (HKUST)**

Hong Kong

*Bachelor of Science in Risk Management and Business Intelligence (RMBI), GPA 3.2/4.0*

2014

- Risk Management Concentration, Minor in Mathematics

**Capstone Project** --- Topic: Customer Insights In Insurance Business Using Social Network Analysis

- Developed a data-driven model to match insurance customers with agents using Facebook data
- Skills: Data Mining, Analytics, Machine Learning, Predictive Modeling
- Result: Outperformed the benchmark by 20%

**Maastricht University, School of Business and Economics**

Netherlands

*Half-Year Exchange Program*

2013-2014

**LEADERSHIP ROLES AND ACTIVITIES****Student Ambassador of HKUST**

Jan 2013 – May 2014

- Organized and Worked in outreach events in Hong Kong and London for HKUST
- Talked and Helped over 500 potential students to learn more about HKUST

**Founding President,****Risk Management and Business Intelligence Students' Association, HKUSTSU**

Mar 2012 – Mar 2013

- RMBISA is the first students' association in risk management profession in Hong Kong
- Received great support from some senior management and associations, i.e. Managing Director at Asia Pacific BNY Mellon, ERS Partner at Deloitte, Institute of Operational Risk

**Editor, RMBI Newsletter Editorial Board**

Nov 2011 – Sep 2012

**PROFESSIONAL EXPERIENCE****Hang Seng Bank** Second Largest Bank in Hong Kong, HSBC Group*Summer Internship, Distribution Management Department*

Jul 2013 – Aug 2013

- Involved in a strategic project to enhance branch productivity
- Developed an online tool that can be viewed by over 2000 employees

**PROFESSIONAL QUALIFICATION AND CERTIFICATIONS**

- Financial Risk Manager (FRM) Exam Part I & II July 2014
- Thomson Reuters Eikons Certification with Distinction April 2014

**SKILLS AND INTERESTS**

- Fluent in English and Putonghua, Native Cantonese
- Familiar with VB, Microsoft Office Suite and Elementary C++ Programming
- Enjoy travelling and global experience and visited over 26 countries

# Prashant Vizzapu

860 977 1257 | [prashant.vizzapu@uconn.edu](mailto:prashant.vizzapu@uconn.edu)

## PROFILE

A bright, talented and self-motivated student who has excellent organizational skills, is highly efficient and has a good eye for detail. Able to play a key role in analyzing problems and come up with creative solutions as well as producing methodologies and files for effective data management. A quick learner who can absorb new ideas and can communicate clearly and effectively.

## ACADEMIC QUALIFICATIONS

**The University of Connecticut - School of Business**

Master of Science, *Business Analytics and Project Management*

*Expected - Dec 2015*

**Manipal University, India**

Bachelor of Engineering, *Mechanical Engineering*

May 2014

*GPA -6.8*

## RELEVANT COURSEWORK

Predictive Modelling:

- Data Modeling/Prediction/Mining techniques such as Neural Networks, Decision Trees, Regression, Logistic Regression along with Discriminant analysis and Survival Models. Pattern Discovery – K Means Clustering & Association Rules mining.

Business Decision Modelling:

- Sensitivity Analysis using tornado charts, scenarios, break-even analysis. Optimization on Linear models with fractional quantities and integer quantities, Models with yes-no decisions and sensitivity of optimal solution using MS Excel.

Business Process Modelling and Data Management:

- Using MS Visio, I created Entity relationship diagrams. Created and maintained a database using Oracle.

## INDEPENDENT COURSEWORK

R Programming (Johns Hopkins University)

## SUMMARY OF SKILLS

Data manipulation, Statistical Modelling and Data Visualization: R, SAS, JMP

Database Development: Oracle 10

Microsoft Office 2013 Suite: Excel, PowerPoint.

Programming languages: SQL

Project Management: MS Project and Crystal Ball



## Qian Liu

100 Wells Street, Apt 1101, Bushnell On the park  
803-504-5243 | [qian.liu@uconn.edu](mailto:qian.liu@uconn.edu)

### Profile

My name is Qian Liu. I am a current graduate student in the Business Analytic and Project Management program at University of Connecticut. I am optimistic and outgoing My previous undergraduate major is accounting. I would like to choose BAPM program because I want to be faced with some new challenges and find out new interests. Also data plays a significant role in our lives, and I am so interested in data and analysis.so I would love to study the new field and try to work hard to be excellent.

### Education

<b>University of Connecticut-School of Business, Hartford, CT</b>	Expected – May 2016
Master of Science, <i>Business Analytics and Project Management</i>	GPA-
<b>Winthrop University, Rock Hill, SC</b>	Aug 2013-May 2014
<i>Bachelor of Science in Business Administration, concentration: Accounting</i>	GPA-3.5
<b>Nantong University, Nantong, Jiangsu, China</b>	Sep 2010-June 2013
<i>Bachelor of Science in Business Administration, concentration: Accounting</i>	GPA-3.3

### Working Experience

**Bank Of Communications (Jiangsu Provincial Branch)-Nanjing,China** June 2014  
*Internship at department of International*

### Application skills

**Business analytics-JMP**

**Microsoft Office- Word/Power Point/Excel**

### Awards and activities

<i>Volunteer of the 2013 Lake Wylie River Sweep</i>	October 2013
<i>Volunteer of Homecoming Tailgate Event</i>	November 2013
<i>Volunteer of Boys &amp; Girls Clubs of York Count</i>	November 2013

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**EDUCATION**University of Connecticut School of Business, Hartford, CT Expected Dec 2015

MS, Business Analytics &amp; Project Management Candidate

Course work: Predictive Modelling • Business Decision Modelling • Business Process Modelling • Project Management

ICFAI Institute of Science & Technology, Hyderabad, India May 2008

Bachelor of Technology in Computer Science, GPA: 7.92/10.00

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**SKILLS**

SAS JMP Pro 11, Analytic Solver Platform, SQL, PL/SQL, Oracle 11g, BOXI R3.1, Informatica, ODI

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**PROFESSIONAL EXPERIENCE**Citrix Systems, Bangalore, India 2011-2014

Software Engineer II

EDG- Enterprise Data Group

- Developed views to analyse customer behaviour and assist the marketing team in targeted promotional activities
- Incurred significant cost-savings of approx. \$1 Million through migration from legacy systems to multiple views which captured customer data for analysis to be pushed into Salesforce
- Developed and maintained ETL jobs written in PL/SQL and ODI to build a Data Warehouse for the Citrix SaaS Division
- Mentored fresh college grads on SQL, PL/SQL and other functional knowledge required to make them project-ready

COLBI - Citrix Online Business Intelligence

- Developed critical SAP BO WebI reports for various teams within Citrix SaaS Division like Finance, Marketing, Product teams to identify product bugs, reconcile financial data or evaluate the efficacy of a marketing campaign
- Contributed towards Retention Report to analyze decisive factors in retaining existing customers to increase profitability
- Independently developed and managed various materialized views used by marketing teams for promotions

MindTree Limited, Bangalore, India 2008-2011

Senior Software Engineer

MindTree Ltd is USD 500 million IT Services Company with focus on e-commerce, mobility, cloud enablement, digital transformation, business intelligence, data analytics, testing, infrastructure, EAI and ERP solutions

Client: PepsiCo North America

- Independently delivered 40+ WebI reports with zero defects in UAT that ultimately led to PepsiCo extending relationship through projects for Frito-Lay division and Pepsi Beverages Company (PBC) Division
- Worked as Module Lead for Frito-lay and PBC project analysing requirements, creating low level design documents and providing time estimates to client directly.
- Handled entire Data Warehouse related work supporting close to 60 BO Reports and 6 Informatica interfaces and also assisted in DBA related activities like data import, creating/dropping of tables, indexes, etc.
- Interviewed prospective candidates for DW practice as member of the talent acquisition team

Trainee Induction Programme

- Developed three POC's on Banking & Manufacturing Domain to showcase tool capabilities of Siperian MDM
- Initiated and implemented an ETL Project to explore the tool capabilities of Pentaho Data Integration

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**INTERNSHIP EXPERIENCE**MindTree Limited, Bangalore, India Jan 2008 – Jun 2008

- Independently Conceptualized and Designed a Web based messenger system under a program used to evaluate interns
- The system had no downloadable client component; exchange of messages took place using Ajax and HTTP

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**ENTREPRENEURIAL VENTURE**Developer & Co-Owner, KnowledgeBin.Org 2007-2009

- Co-founded a knowledge portal aimed at high school students for graduate engineering entrance exams; positioned as one-point source of information on course content generated through internal team research (Team of 3)
- Website attracted over 100,000 views and 200+ registered members in the first few months of operation

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**AWARDS / VOLUNTARY WORK**

- Received 'Thank You' Award sharing my knowledge related to functional matters with my team at Citrix, 2014
- Received 'Bravo' as an appreciation for my outstanding work at Citrix, 2011
- Received multiple Team Spot Awards as peer recognition for work and team activities at MindTree Limited, 2011
- Volunteered for an eye-care camp where eyes of children aged 7-10 were tested as part of Citrix Social Responsibilities
- Taught English and Math to govt. school students aged 13-15 under community initiatives of MindTree Foundation

# SANDHYA APARNA PASHIKANTI

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[linkedin.com/in/SandhyaPashikanti/](https://www.linkedin.com/in/SandhyaPashikanti/)

818-697-3142

[sandhya.pashikanti@uconn.edu](mailto:sandhya.pashikanti@uconn.edu)

SAS Certified Base Programmer & data-savvy analytics professional with 1.5 years of work experience in advanced analytics across retail and pharmaceutical industries, seeking a summer internship in the field of Data Science.

## EDUCATION

### **The University of Connecticut School of Business**

Master of Science in Business Analytics & Project Management; GPA: 4.0/4.0

Dec 2015 (Expected)

Hartford, CT

### **National Institute of Technology, Warangal (NITW)**

Bachelor of Technology, Chemical Engineering; GPA: 4.0/4.0

May 2013

India

## CORE COMPETENCIES

Base SAS, R, SAS JMP, Statistics, MS Excel, Machine Learning, PL/SQL, Data Mining, Data Modeling, Tableau, Excel VBA, Pig, Hive, Hadoop, MS Visio, Oracle 11g, MATLAB, Biostatistics

## FREELANCE EXPERIENCE

Data Analyst

July 2013 - May 2014

### **The Analytica Pvt. Ltd.**

India

- Imported, cleaned, transformed and modeled data using SAS 9
- Prepared dashboards based on business requirements using Tableau and reported analytical insights using SAS 9 and MS Excel

## DATA SCIENCE PROJECTS

**Marketing Analytics for one of the top companies in Dairy Industry:** Performed Data Mining & Exploratory Data Analysis followed by suitable modeling approach as per requirements and identified prospective customers for cross-selling, up-selling & targeted them with the right products & prices.

**Statistical analysis on clinical data:** Performed data entry, database management & statistical analysis such as ANOVA, parametric & non-parametric tests using SAS 9 and identified the impact of highly active antiretroviral therapy (HAART) on salivary flow in patients with human-immuno deficiency virus disease.

**Forecasting model:** Maximized the profit contribution for California Products Company and doubled the overall demand production.

**Predictive Modeling using SAS and R:** Predicted the new electricity consumption based on key performance indicators in a rich dataset using SAS and created visualizations using R.

## CERTIFICATIONS

- SAS Certified Base Programmer for SAS 9
- Statistics - Making sense of Data
- Data Scientist's Toolbox Certificate
- Data Science Specialization Certificate
- Metadata: Organizing and Discovering Information
- R Programming Certificate
- Exploratory Data Analysis Certificate
- Statement of Accomplishment for Getting and Cleaning Data
- Design and Interpretation of Clinical Trials
- Data Management for Clinical Research

# SANJEEV KOGANTI

[www.linkedin.com/in/sanjeevkoganti](http://www.linkedin.com/in/sanjeevkoganti)

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## M.S. BUSINESS ANALYTICS AND PROJECT MANAGEMENT • DATA MODELING PROFESSIONAL

### EDUCATION:

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- **University of Connecticut School of Business** Hartford, CT  
*Master of Science in Business Analytics and Project Management* Dec 2015  
Relevant Coursework: Business Process Modeling and Data Management, Predictive Modeling, Data Mining and Business Intelligence, Business Decision Modeling, Data Analytics with R, Big Data Analytics with Hadoop, Introduction to Project Management, Project Leadership and Communications, Project Risk and Cost Management, Advanced Business Analytics Practicum
- Relevant masters-level courses at University of Cincinnati Cincinnati, OH  
Introduction to Random Processes, Intelligent Systems, Pattern Recognition 2003-2005
- **Pondicherry University** Pondicherry, India  
*Bachelor of Technology in Electrical and Electronics Engineering, Aggregate: 75%* 2002

### APPLICATION SKILLS:

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- Business Analytics: SAS, R, JMP, Tableau, SQL
- ERP Systems & Reporting Tools: SAP NetWeaver Business Intelligence 7.01, 7.3, BEx Query Designer, BEx Report Designer, BEx Web Application Designer, Microstrategy
- Software Tools & Programming Languages: MS Project, Crystal Ball, MS Visio, MS Office

### WORK EXPERIENCE:

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- **School of Business, University of Connecticut**, Hartford, CT Aug 2014 – Present  
Business Process and Data Modeling Project
  - ✓ Effective staff/skill utilization by Process Modeling & Database Development for a large IT Organization.
  - ✓ Targeting 90 % improvement in current efficiency.
- **Tata Consultancy Services Ltd.**, Bangalore, India 2012 – 2014  
*SAP Consultant, Business Intelligence - Clients: SAP AG, Thomson Reuters*
  - ✓ Led the quick ramp up (under 3 months from project launch) of new project activities involving development of Data Marts and KPI Reports for Thomson Reuters.
  - ✓ Led a 3 member team training and On-boarding 20 new joiners into the project (SAP AG), for creating Data Marts and KPI Reports.
  - ✓ Provided continual feedback on issues with existing Data Marts and Reports, suggesting improvements.
- **TVS Motor Company Ltd**, Hosur, India 2007 – 2011  
*Senior Systems Executive, SAP Business Intelligence*
  - ✓ Led a team of 4 doing Data Warehousing and Reporting, primarily through the SAP BI tool, providing required support for both maintenance and new development projects.
  - ✓ Presented analytical sales reports to top mgmt. and business planning department helping them get a clear high-level picture and make better decisions.
  - ✓ Created a set of reports to cut time of and streamline the Vehicle Order Processing System.
  - ✓ Enhanced the visualization of business reports through Microstrategy.
- **ClearLogic Systems Inc.**, Arlington Heights, IL 2006  
*Systems Analyst, SAP MM and SD - Client: Sun Chemical, Cincinnati, OH*  
Accomplished SD and MM tasks in SAP, working as a team.

### HONORS and AWARDS:

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- Won the prestigious National Talent Search Examination (NTSE) scholarship (given to the top 700 students in the nation) by National Council for Educational Research and Training, India, at the high school level.
- Organizing member of PECOFES (2001), a national-level technical and cultural exchange symposium sponsored by Pondicherry University, during under-graduation.



# Sasank Daggubati

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LinkedIn: [www.linkedin.com/in/sasankdaggubati/](http://www.linkedin.com/in/sasankdaggubati/)

## Business Analytics • Data Visualization • Project Management

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### EDUCATION:

**University of Connecticut, School of Business, Hartford, CT**

**December 2015**

Master of Science, Business Analytics and Project Management

*Predictive Modeling • Business Decision Modeling • Business Process Modeling • Project Management*

**SASTRA University, Tamil Nadu, India**

**July 2013**

Bachelor of Technology, Electronics and Communication

### RELEVANT SKILLS

Analytical: SAS JMP, SAS Enterprise Guide, R, SPSS, Hadoop, SQL, Hive, MS Excel, Rapid Miner

Data Visualization: Tableau, Excel Dashboard, SAS

Computer: MS Project, Visio, MS Office, HTML, Linux Shell scripting, C, C++

### RELATED WORK EXPERIENCE

**Mu Sigma Business Solutions Pvt. Ltd., Bangalore, India**

**February 2014 - July 2014**

*Trainee Decision Scientist*

- Documented the migration of data collection and storage processes to Hadoop and created artefacts for one of the largest Casino Entertainment Company
- Designed an automated data quality report using Hive and Excel to help assess the data loads to the Hadoop Cluster which increased the team efficiency by 40%
- Analyzed POS Inventory Data and real time accommodation data using SAS and observed patterns in the POS data which resulted in 2 Ad-Hoc projects
- Segmented the customers using decision trees and tree clustering techniques for targeted marketing and achieved a 33% decrease in churn rate
- Built a Framework using network model optimization techniques and by exploratory data analysis to reduce the Logistics Cost for a American Pharmaceutical

**RELSCI, Chennai, India**

**September 2013 - January 2014**

*Research Analyst*

- Mined articles from news aggregator Lexus Nexus to collect the meta data of various celebrities
- Built and managed KAPOW bots for text mining various websites

**VenueHunt.in, Bangalore, India**

**July 2013 – September 2013**

*Analytics Intern*

- Developed an analytics module which help venue owners to decide the discounts in pricing of the venue by predicting the period of high, medium or low sales
- Segmented the venue owners database into groups of potential, maybe and disinterested using K-means clustering technique which resulted in an increase in conversion rate

**IBM India Software Labs, Bangalore**

**December 2012 – March 2013**

*Project Intern*

- Set up an automated regression system for helping tool developers to compare the update performance which doubled the efficiency of the team

### PROJECT WORK

- Bike Sharing usage prediction – Using Classification and modelling techniques like decision trees, neural nets, Logistic regression and Discriminant analysis we predicted the volume of usage for a particular day as High, Medium and Low
- Lending Club Loan Data – Using the SEMMA approach, sampled the data, performed exploratory data analysis and did all preprocessing and data cleaning steps to create a modeling dataset

# SHARDUL BAJPAI

Shardul.bajpai@uconn.edu ♦ 250 Main Street Hartford, CT ♦ (860) 709-7183

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## SUMMARY

Four years of work experience in the field of business analytics with strong data analysis, data modeling and data warehousing skills along with clear understanding of Banking, Finance and Insurance domains.

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## EDUCATION

University of Connecticut, School of Business	Hartford, CT
Master of Science, Business Analytics and Project Management	Dec. 2015
National Institute of Technology	Nagpur, India
Bachelor of Technology, Metallurgical and Material Science Engineering	May 2010
CGPA: 7.74/10	

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## AREAS OF EXPERTISE

- Predictive Modeling
- Machine Learning
- Business Decision Modeling
- Support Vector Machine
- Project Management
- Process Modeling
- SAS and R
- Crystal Ball
- SQL, Visio

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## ADVANCED BUSINESS ANALYTICS AND DATA SCIENCE EXPERIENCE

<b>GE Capital Retail Finance</b>	<b>Hyderabad, India</b>
<i>Analyst/Senior Analyst, Collections Strategy</i>	<b>Oct. 2012 – Jun. 2014</b>

- **Analytical Package for Loss Mitigation tools**  
Built an Analytical Package for loss mitigation tools like Re-age, Settlements and Hardship Plans using SAS and EXCEL to
  - Track performance of customers to make various collection strategies
  - Identify policy, procedure exceptions and defects at an early stage so as to take corrective measures to mitigate the impact

<b>Mu Sigma Business Solutions</b>	<b>Bangalore, India</b>
<i>Business Analyst</i>	<b>Feb. 2011 – Oct. 2012</b>

*Client - Leading short term financing options provider for under banked customers*

- **Acquisition Fraud Modeling**  
Developed and implemented an Acquisition Fraud model using **Support Vector Machine** and **Logistic Regression** for under banked customers that decreased the fraud rate from **13.52%** to **10.09%**

*Client - Leading Property and Casualty insurer*

- **Pure Premium Modeling**  
Calculated the Pure Premium of Private Passenger Auto Insurance using **Generalized Linear Model** and aligned it across various states for all the coverages

*Client - Leading regional bank*

- **Model Tracker**  
Designed and built a model tracker of an Acquisition Credit Risk model and tracked performance of the model on a periodic basis by measuring various metrics like **Roll rates, Goodness of fit, Confusion Matrix and Vintage**

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## ACHIEVEMENTS

- Received the top honor (Quarterly Atomic Platinum Award) for two consecutive quarters in 2013 for achievements in Loss Mitigation Reporting Project at GE Capital
- Senior Event Manager of the E-Cell – the Entrepreneurship Cell of VNIT. Organized the first CONSORTIUM – *The Entrepreneurial Summit*

## Si Fiona Qin

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412-515-5992

[si.qin@uconn.edu](mailto:si.qin@uconn.edu)



## EDUCATION

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**University of Connecticut (UConn) – School of Business** 08/2013-Current  
-Master of Science in Business Analytics and Project Management (**GPA: 3.96/4.00**)  
**China Pharmaceutical University (CPU)** 09/2007-06/2011  
-Bachelor in Life Science and Biotechnology

## PROFESSIONAL EXPERIENCE

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**Data Mining and Business Intelligence (SAS Text Miner, SAS Enterprise Miner)** 03/2014-05/2014  
-Proficient in text mining, data partition, cleansing and visualization. Conduct regression analysis, two stage analysis, social network analysis, and provide business forecasting.  
**Customer Support System Optimization (Visio, Oracle SQL)** 03/2014-05/2014  
-Define AS-IS and TO-BE Process, draw ERD, create new database, and deliver detailed reports.  
**Project Risk and Cost Management (MS Excel)** 01/2014-03/2014  
-Use proven risk identification and analysis tools to identify, analyze, rank, and quantify risk.  
-Calculate ROI, prepare project cost baseline, and allocate costs over the life cycle of the project.  
**Systematic Bias in Deepwater Horizon Oil Spill (Oracle Crystal Ball, MS Project)** 09/2013-12/2013  
-Apply tools: Charter, FMEA, Gantt chart, PERT Chart, WBS, Critical Path Analysis, Stakeholder Analysis, Budget/Timeline Simulation, Project Crashing, Crystal Ball and MS Project to the project.  
**Aetna Predictive Model Project (SAS JMP)** 09/2013-12/2013  
-Responsible for business objectives formulation, data selection, preparation, and partition to design, build, evaluate and implement predictive models for Aetna by using software SAS JMP.  
-Model used: Decision Tree, Bootstrap Forest, Regression and Neural Networks  
**Decision Model on Retirement Planning (MS Excel, Analytic Solver Platform, XLMiner)** 09/2013  
-Analyze various input parameters, build well-designed spreadsheets, and deliver full-featured reports

## WORK EXPERIENCE

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**Data Analyst and Marketing Intern at Fitivity Inc.** 09/2014-Current  
-Technique used: Microsoft Office Excel, VBA, Google Analytics, Android Studio  
-Extract and analyze data to help increase marketing efficiencies.  
-Create weekly analytics reports for executives and marketing teams  
-Assist in data entry, content production, updating and pushing out apps to Google Play Store.  
**Data Analyst Intern at Social Touch Co., Ltd.** 06/2014-07/2014  
-Technique used: Tableau, SAS JMP, Microsoft Office (Word, Excel, PowerPoint), R language, VBA  
-Responsible for managing various social media platforms, data mining, data analytics and visualization.  
-Conduct analytical reports such as competitive analysis, audience analysis, social media activity reports.  
-Analyze and maintain data, measure social impact on website performance, explore methods to increase presence in the Internet, and create full-featured reports to client companies.

## CERTIFICATIONS

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**SAS Certified Base Programmer for SAS 9 (Serial Number: BP043586v9)** 09/2014

## SKILLS

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-**Software & Website Services:** Microsoft office (Excel, PowerPoint, Word), Google Analytics, Excel Solver & XLMiner, SAS (Text Miner, JMP, Enterprise Miner), Visio, Tableau, Crystal Ball, MS Project  
-**Languages & IDE:** Visual Basic, VBA, R language, Android Studio  
-**Database & Big Data:** Oracle SQL, Hadoop

# SNIGDHA ALATHUR

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## Summary

Four years of work experience in the field of Information Technology with strong analytical and technical skills and domain knowledge of banking and finance sector. Successfully managed multiple project teams through the entire Project life cycle and received Certificates of Appreciation for customer focused deliverables.

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## Education

University of Connecticut  
Masters of Business Analytics and Project Management  
Hartford CT  
December 2015

BM Srinivasaiah College of Engineering  
Bachelors of Engineering in Chemical Engineering  
Bangalore, India  
June 2010

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## Areas of Expertise

- Predictive Modeling
- ASP.NET(C#),SQL, HTML,CSS
- Business Process Modeling
- Business Decision Modeling
- R, SAS
- JMP, SAS Enterprise Miner
- Project Management
- Crystal Ball, Microsoft Project
- Visio
- Lean Six Sigma

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## Work Experience

### TATA Consultancy Services

*August 2010– August 2014*

*Team Lead*

*Bangalore, India*

*Customer – Deutsche Bank*

*January 2012 – August 2014*

- Managed project execution of 13 applications to ensure adherence to budget, schedule and scope
- Prepared project reports by collecting, analyzing, and summarizing information and trends
- Assessed current or future customer needs and priorities through communicating directly with customers
- Performed Service improvement planning and regular interaction with clients on the same
- Implemented Process improvement using Lean Six Sigma techniques

*Business Analyst, Developer*

*Bangalore, India*

*Customer –Price Waterhouse Coopers*

*August 2010– December 2011*

- Prepared Business Requirement document and Detailed design Document by understanding and gathering business requirements by communicating with business stake holders
- Developed Business logic using ASP.net(C#) and Designed the User Interface using ASP .Net Web Form Technology
- Performed enhancements to the applications as per client requirement
- Involved in Software Development life cycle (SDLC)

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## Achievements

- Certificate of appreciation by TCS and Deutsche Bank Management for successful completion of transition of high critical project from HCL to TCS
- Hard savings of 7000 Euros for clients in Deutsche Bank by implementing Lean six sigma techniques

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## Certifications and Trainings

- Certification course in Customer Relationship Management
- Lean Six Sigma Training Program

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## Additional Information

- Part of a web based Solutions Company - Srishti Web Applications, that focused on delivering quality products for non-profit organizations and small businesses

### Community Service

- Part of a social service group which conducts educational, cultural and social awareness camps for children at different orphanages across Bangalore, India.
- Conducted voting awareness campaigns prior to the state assembly elections of May, 2008

600 Asylum Ave • Hartford, CT 06105 • 347.982.4236 • [subramanian.varadarajan@uconn.edu](mailto:subramanian.varadarajan@uconn.edu)**EDUCATION:**

**University of Connecticut, School of Business** Graduate Business Learning Center Hartford, CT  
*Master of Science in Business Analytics and Project Management* Dec 2015

Relevant Coursework: Predictive Modeling, Analytics with R, SAS, Data Visualization, Big Data Analytics with Hadoop

**SASTRA University, School of Computing** Tamil Nadu, India  
*B. Tech. in Information & Communication Technology*, GPA: 8.1/10.0 2011

Relevant Coursework: Transforms & Complex variables, Probability and Random processes, Discrete Structures & Combinatorics, MIS, Data Warehousing & Data Mining, DBMS and Data Structures

**Extra-Curricular Activities**

- *National Service Scheme (NSS) volunteer* 2009 - 2010  
 Conducted veterinary health camps, mass literacy programs, blood donation camps

**TECHNICAL SKILLS and EXPERTISE:**

**Software:** SAS, R, SPSS, Tableau, Microsoft Business Intelligence – Integration Services (ETL), MATLAB

**Languages:** Python, SQL, Java, C, C++

**Database:** Microsoft SQL Server, Oracle, MySQL, Access

**EXPERIENCE: (2.5 Yrs. in Data Warehousing, SQL, and SQL Server Integration Services)**

**Accenture Services Pvt. Ltd, Software Engineering Analyst** Client: Microsoft 2012 - 2014

- **Subject Matter Expert (SME)** on Microsoft (customer) marketing databases, finance data
- Work on **Data platform** building **Microsoft's Sales and Marketing Data Warehouse**. We integrate and conform data from multiple data sources like organizations, individuals, products, cloud service
- Proficient in **designing Extract Transfer Load (ETL) packages** for building databases (Data Load)
- Expert in **Impact analysis** on data issues resulting from schema changes, **Root Cause Analysis (RCA)** on Extract Transfer Load (ETL) failures, fluent in **ETL Optimization**

**Achievements**

- Received Accenture Stellar Rising star award for High Performing Individual 2013
- Received Accenture Avanade Orange award for Delivery excellence (Team) 2013

**Volunteering – People Development**

- Member of Accenture's corporate citizenship team  
 Work with HOPE, CHORD (Non-Governmental Organizations), developing individual skills of children

**ACADEMIC EXPERIENCE:****Customer Segmentation of Bank – A Heuristic approach as a replacement to K-means Segmentation**

(Advisor: Shashidhar HV, Asst. Professor) 2010 - 2011

- Address K-means segmentation algorithm's inability to handle outliers on bank customer segmentation
- Proposed solution, segments loan customers based on Non-Performing asset (NPA) and Credit Risk factor
- Heurist evaluation of customers' account and collateral makes segmentation more effective and optimum
- Published paper in International Journal for Computer Applications (*IJCA*), April 2011

**Management and Analysis of Non-Performing Assets (NPA) in Banks using MIS Concepts**

(Advisor: Karthikeyan, Asst. Professor) 2010

- Address the unavailability of MIS (for top management on daily basis) in many public sector banks in India
- The project focuses on Non-Performing assets (NPA) and aims to Manage & Analyze, the Recovery position in NPA on daily basis. The tool provides NPA status update at different managerial levels

# Ashley (Sunxian) Jin

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## Education:

### University of Connecticut School of Business

Hartford, CT

Master of Science in Business Analytics & Project Management

2014.9-2015.12(expected)

Specialization: • Data Preparation with SQL (expected)

- Data Exploration using SAS (expected), Eviews & JMP
- Data Visualization using Excel & JMP

### Zhejiang University of Technology

Hangzhou, China

Bachelor of Economics (GPA: 3.60/4.00)

2010-2014

- Member of the gifted class.
- Coursework Includes: Applied Statistics, Operation Research, Econometrics, C Language.
- League Secretary of class, Vice Minister of College News Center and Deputy Editor-in-chief of college newspaper.

## Experience:

### China Life Insurance Company Ltd.

Hangzhou, China

Claim Analyst

2014.2-2014.5

- Analyzed and reviewed claims for accuracy, completeness and eligibility. Calculated compensation payouts. Prepared and maintained reports and records for processing.
- Processed claim data and wrote monthly operating reports.
- Participated in a 2-week training program.

### China Life Insurance Company Ltd.

Hangzhou, China

Assistant Internal Trainer (Summer Intern)

2012.7-2012.8

- Worked as an assistant of the internal trainers in the yearly closed-door new associate orientation.
- Drafted and implemented a training demand research among the trainees with the team. Participated in designing the detailed training activities.
- Communicated with staff and trainees and give recommendations in improving the training system.

## Publication:

Sunxian Jin. "The Development Status and Trend of Yiwu Accessory Market" --- Economy Forum (11th issue of the year 2013).

## Volunteer work:

### SUNFLOWER • HANGZHOU LGBT Society

Hangzhou, China

Co-Organizer

2012.6-present

- Launched a pride marathon campaign in the 2012 Hangzhou International Marathon to show LGBT pride and gay-straight friendship. 25 runners and 10 volunteers participated.
- Participated in designing the series campaigns of 2013 International Day Against Homophobia.

## **SUMMARY**

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Data Analyst with over 2 years of experience in Business and Data Analysis, with an ability to understand business requirements, design a detailed analytical approach, build and implement analytical models, and interpret statistical results into actionable recommendations. Seeking an internship during Summer 2015 in the field of Predictive Analytics and Data Science to utilize my strong quantitative and analytical skills. Proficient in SAS, R and SQL.

## **EDUCATION**

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- **University of Connecticut – School of Business**  
Master of Science – Business Analytics and Project Management Expected: Dec'2015
- **Osmania University, Hyderabad, India.**  
Bachelor of Engineering – Electrical & Electronics Engineering Grade: Distinction; June'2012

## **TECHNICAL EXPERTISE**

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- **Analytical Skills:** Linear Regression (OLS, MLE, WLS), Logistic Regression, ANOVA, Hypothesis Testing, Correlation Analysis, Principal Component Analysis, Cluster Analysis, Decision Trees, ARIMA Models.
- **Programming:** C, SQL, MATLAB, VBA.
- **Databases:** ORACLE 11i, Microsoft SQL Server 2008 R2, IBM DB2, MS Access.
- **Tools:** R, SAS, SAS JMP, MATLAB, MS Visual Studio, MS Visio, Microsoft Office [Excel-PowerPoint-Word-Outlook-Project].

## **WORK EXPERIENCE**

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- **Job Title:** Senior Systems Analyst
- **Employer:** Cognizant Technology Solutions, India (Sept 2013 – July 2014)
- **Responsibilities:** Part of Lloyds Banking Group under Banking and Finance domain to assist in developing and maintaining a system that handles daily business transactions.
  - Identify and solve business challenges utilizing large structured, semi-structured, and unstructured data in a distributed processing environment.
  - Utilize SAS to identify trends and relationships between different pieces of data, draw appropriate conclusions and translate analytical findings into risk management and marketing strategies that drive value.
  - Perform quantitative analysis of product sales trends to recommend pricing decisions. Conduct cost and benefit analysis on new ideas.
  - Scrutinize and track customer behavior to identify trends and unmet needs.
  - Develop tools and reports that help users access and analyze data resulting in higher revenues and margins and a better customer experience.
- **Job Title:** Programmer Analyst
- **Employer:** Cognizant Technology Solutions, India (Oct 2012 – July 2013)
- **Responsibilities:** - Manipulating, cleansing & processing data using Excel, Access and SQL.
  - Created business flow diagrams and sequence diagrams using MS Visio to facilitate the developers and other stakeholders to understand the business process according to their perspective with possible alternate scenarios.
  - Involved in Quality process like Code Review, Monthly Reports and Dashboard for the team.

## **COURSES**

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Predictive Modeling, Business Decision Modeling, Business Process Management & Data Management, Data Analytics with R.

## **GRADUATE PROJECTS**

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- **“Allstate Insurance” Purchase Prediction - Predicting a purchased policy based on transaction history**
  - Using a limited subset of the total interaction history, customer's purchased coverage options has been predicted using Multinomial Logistic Regression, Neural Networks & Discrete-Time Markov Chain (DTMC) techniques.
- **Performing various statistical analyses on a sample “Loan Data”**
  - Performed hypothesis testing, Principal Component Analysis (PCA), Missing data pattern, single & multi-dimensional outlier analysis to clean the data and prepare a modeling dataset. After data transformation preprocessing, modeled the data using Neural Networks, Decision Trees, and Logistic Regression along with Ensemble models to predict the current loan status and its dependency.

References available on request

# Trong Luong

210 Farmington Avenue, Apt 119 • Hartford, CT 06105 • 860.840.1684 • trong.luong@uconn.edu  
www.linkedin.com/in/tluong1116/

## Education:

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**University of Connecticut – School of Business, Hartford, CT** December 2015  
Master of Science in Business Analytics and Project Management

**University of Arkansas, Fayetteville, AR** December 2013  
Bachelor of Science in Electrical Engineering GPA: 3.83/4.00  
Awarded \$30,000 merit-based scholarship

## Experience:

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**H&H Construction Company** Hanoi, Vietnam  
Assistant Manager January 2014 – July 2014

- Performed cost analysis and citizen relocation planning for the company's land acquisition team, optimizing the use of project funds on three different building projects
- Conducted stakeholder meetings alongside the company director to resolve contract hurdles, saving the company upwards of \$50,000 in operating costs
- Launched and managed a project to digitalize 15 years of company records, minimizing administrative burden and curtailing monthly database maintenance costs

**Albemarle Inc.** Baton Rouge, LA  
Instrumentation Engineering Intern August 2012 – December 2012

- Designed a safety control panel to regulate industrial pumps for a \$4 million pilot chemical plant project, expediting the project approval process and eliminating contracting and labor costs
- Executed a \$100,000 project to redesign the heater system controller for the company's Sodium Bromine pilot plant, restoring the plant's production capability and ensuring a safer and more maintenance-friendly operation
- Identified calibration issues with the polymer lab water heating system and negotiated with the system vendor to accelerate the repair process, preventing the company from missing a research deadline by two weeks
- Aggregated and tidied over a decade's worth of instrumentation design data into a central database, streamlining the instrumentation design process for future projects

**Education and Training Consulting Company** Hanoi, Vietnam  
Study Abroad Consultant May 2012 – July 2012

- Synthesized students' data to come up with the best strategy to maximize the student's admission as well as scholarship possibility, while catering to their personal preference.
- Aided students in accommodations finding, as well as provided workshops about necessary regulations and life in the USA for prospective students to ensure they get the best studying abroad experience

## Skills:

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Matlab	R Programming	Microsoft Excel
JMP	Microsoft Project	Crystal Ball

## Languages:

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Fluent in Vietnamese and English



# UMANG SHARMA

965 ELM COMMONS DRIVE; APT 202; ROCKY HILL; CT-06067; Phone: 860-830-6075; *umang.sharma@uconn.edu*

## PROFESSIONAL SUMMARY

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- Full time student of Master of Science in Business Analytics and Project Management at UCONN School of Business.
- Lead and co-ordinated the offshore teams in India and China from Hartford, CT with combined team size of 30-35 people. I was working in USA on H1-B visa from November'2012 till August'2014.
- Extensive experience of about 6 years in Mainframe development and maintenance projects, Health insurance domain for member enrolment application, Mainframe Level-2 and Level-3 production Support. Worked in all stages of Software Development Life Cycle SDLC.
- Saved cost by delivering an idea and implemented as a project in 2014 which enhanced the system performance by adding code in COBOL to the existing system. This resulted in performance improvement of about 22%-24% and dollar savings of about \$250K+ annually. For this, I got the Infosys Award for Excellence (Gold-category).
- Implemented a project in 2012 using COBOL, CICS and DB2 for improving the performance of the system and which resulted in savings of about \$200K+ annually. Got Infosys INSTA award for my contribution.
- Demonstrated strong leadership skills as a result of which achieved a Technology analyst role in very early stage of IT career with experience in Training Developers and taking Bottom-line responsibilities of Project.

## EDUCATIONAL CREDENTIALS

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### University of Connecticut School of Business, Storrs, CT

Masters of Business Analytics and Project Management

August 2015

### Panjab University, Chandigarh, India

Bachelors of Engineering (Electrical and Electronics)

May 2008

## TECHNICAL SKILLS

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**Programming** : COBOL, CICS, DB2, JCL, REXX, XML, STARTOOL, FILE-AID, MQ, ENDEVOR, BATCH XPEDITOR, ONLINE XPEDITOR, ABEND-AID, TSO/ISPF, DB2, ZEKE, SQL, RDBMS

**Software Tools** : SOAP-UI, IBM Service Centre, Microsoft VSS, IBM Clear Case, Analytics Platform, JMP Pro, Microsoft Word, Microsoft Excel, Microsoft Power Point, Microsoft Visio, Microsoft project, Crystal Ball

## ACHIEVEMENTS

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- Infosys Award for Excellence (GOLD) for Client Delight Category in January 2014, the highest award in Infosys, presented by CEO and BoD for proposal and implementation of an idea for the performance enhancement of Member Enrolment application of Aetna, resulting in sizeable savings.
- FSI INSTA Award in 2011 for playing a vital role in a very big project.
- STAR Award in 2010 for proposing and implementing an innovative and cost effective solution in a big project.
- Getting top level rating every year in Infosys Limited.

## CERTIFICATIONS

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- Fundamentals of Health Insurance – Part A and Part-B
- HIPAA Primer
- Harvard Mentor Management - Budgeting, Customer Focus, Negotiating, Presentation Skills, Stress Management.

## RELEVANT EXPERIENCE

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**Infosys Limited**  
*Technology Analyst*

**Client: Aetna Inc.**

Hartford, CT  
November 2012 – August 2014

- Lead and co-ordinated with the offshore teams present in India and China with combined team size of 30-35 people while working on Enrolment Application of Aetna Inc.
- Worked in all the phases in SDLC of IT project, starting from requirement analysis, preparing high level and detailed designs, preparing test plans, coding, executing test cases and implementation of the project.
- Reviewed the work done by offshore teams for its validity.
- Delivered an idea and implemented 1 project which enhanced the system performance by adding code in COBOL to the existing system. This resulted in performance improvement of about 22%-24% and dollar savings of about \$250K+ annually. For this, I got the Infosys Award for Excellence (Gold-category).
- Provided assistance to client for smooth functioning of application. Responsible for Incident Management using HP Service Centre and job monitoring using ZEKE. Debugged and fixed the existing issues in the system by coding in COBOL, JCL and DB2.

**Infosys Limited**  
*Technology Analyst*

**Client: Aetna Inc.**

Pune, India  
October 2011 – October 2012

- Worked in all the phases in SDLC of IT project and reviewed the work done by other teams members like design, code and test plans review.
- Mentored the new joiners in the team by preparing knowledge transfer documents and conducting sessions to transfer the knowledge so that new joiners can also start contributing.
- Acted as Knowledge management anchor in my team and my activities involved to conduct knowledge management sessions and also that documentation is done for all the work we are doing.
- Implemented a project using COBOL, CICS and DB2 for improving the performance of the system and which resulted in savings of about \$200K+ annually. Got Infosys INSTA award for my contribution.
- Operated on a very complex and large project using COBOL, CICS, JCL and DB2 in which we were supposed to enhance an existing field in the system. It was a very critical and project with time crunch but we implemented it on time.

**Infosys Limited**  
*Senior Systems Engineer*

**Client: Aetna Inc.**

Pune, India  
April 2011 – September 2011

- Functioned in all the phases in SDLC of IT project and reviewed the work done by other teams members like design, code and test plans review.
- Mentored the new joiners in the team by preparing knowledge transfer documents and conducting sessions to transfer the knowledge so that new joiners can also start contributing.
- Acted as Knowledge management anchor in my team and my activities involved to conduct knowledge management sessions and also that documentation is done for all the work we are doing.
- Worked on a very complex project in which we were building enrolment system. Front end was in JAVA and the backend processing was in Mainframe. I was working for building the backend processor using COBOL, CICS, DB2 and MQ. Front end was connected to backend using MQ and we used to test this integrated system using XML's with SOAP-UI tool. Played an important part in this project and because of my dedication to work and innovative ideas, I got Infosys STAR award.

**Infosys Limited**  
*Systems Engineer*

**Client: Aetna Inc.**

Pune, India  
June 2008 – March 2011

- Worked in different phases in SDLC of IT project, starting from preparing high level and detailed designs, preparing test plans, coding, executing test cases and implementation of the project.
- Mentored the new joiners in the team by preparing knowledge transfer documents and conducting sessions to transfer the knowledge so that new joiners can also start contributing.

# Vamseekrishna Rayepudi

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LinkedIn: <https://www.linkedin.com/in/rvamseekrishna>

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## PROFILE:

A dedicated professional with two years of experience in data analytics and information systems with unceasing curiosity and ability to retrieve business oriented insights from vast data sets.

## EDUCATION:

**University of Connecticut, School of Business**

**August 2014- December 2015**

Master of Science, Business Analytics and Project Management

*Predictive Modeling • Business Decision Modeling • Business Process Modeling • Data Analytics using R*

**GITAM University, Andhra Pradesh, India**

**June 2008 - May 2012**

Bachelor of Technology, Electrical and Electronics

## SKILLS:

Analytics and visualisation: SAS JMP, SPSS, Tableau, Excel Dashboards

Business Decision Modeling: MS Excel, XL Miner and Analytics Solver

Database Management: MS Visio, Oracle, MS SQL Server and IBM DB2

Programming languages: C, LINUX, JAVA SAS, R and SQL

## PROFESSIONAL EXPERIENCE:

**Tata Consultancy Services Pvt Ltd, Hyderabad, India**

**June 2012-July 2014**

*Systems Engineer*

- Worked on the **ABIT (Analysis, Business intelligence, technology)** module of a US telecom giant, where techniques like **Data Warehousing** and **Data Mining** were used to analyze huge amounts of data effectively and efficiently
- Worked as a **database developer** for a telecom client migrating the entire data – product, customer and billing data from Aepona systems to CMP & SSP Systems without any performance impact
- Documented the migration of data collection and storage processes to another relational database and created artefacts for one of the largest Telecom Company
- Performed Unit wise analytics and developed day-wise progress reports to track the sale of the products using Microsoft Excel
- Segmented the customers using **decision trees and neural network** techniques to send customized offers to customers and hence, achieved a 13% decrease in churn rate
- Performed **Market Basket Analysis** to predict the consumer shopping pattern of a retail client providing a market a lift of 2.4 value

## PROJECT WORK:

- Energy consumption prediction: Using classification, pattern discovery and modelling techniques like principal component analysis, logistic regression, K-means clustering, predicted the energy consumed per household and classified them as high, medium and low
- Banking segment: Performed exploratory data analysis, data pre-processing, logistic regression and cluster analysis on banking data

## ACHIEVEMENTS AND VOLUNTARY WORK:

- Received the “Best Employee” award for outstanding performance in telecom domain for Q3 2014
- Organized charity fundraiser “Shiksha” and sponsored the education of underprivileged children in grades 8, 9 and 10 in schools in and around Hyderabad, India

# V. V. Vijayanarayana

v.vijayanarayana@gmail.com

www.linkedin.com/in/vvaranasi

(860)796-3143

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## PROFILE

Project management professional with more than 7+ years of cross-functional experience including data management, strategy development and key account management. Extensive domain knowledge of healthcare and pharma industries with strong analytical thinking and solution oriented approach to complete the task at hand; adept at complex negotiations and problem solving for large projects

## EDUCATION

- **2014 Master of Science in Business Analytics and Project Management**, *School of Business, University of Connecticut, Hartford, CT* (GPA : 3.74/4)
- **2011 Master of Business Administration (Marketing and Operations)**, *School of Business, IBS University, Hyderabad, India* (GPA : 8.11/10)
- **2008 Doctor of Philosophy**, *Chemistry Department, MLS University, Udaipur, India*

## TECHNICAL SKILLS

- MS Project, MS Visio and MS Office, Visual Analytics (Tableau)
- Data mining and Statistical Analyses with JMP (SAS), Oracle SQL 11i, SAS Enterprise Miner 13.1, Rapid Miner, SAS 9.4, SAS Enterprise Guide 6.1 and programming language R

## EXPERIENCE

- **Senior Manager (Projects & Strategy), MakroCare, Hyderabad (India) (Apr 2013 – Dec 2013)**
  - Facilitated US and UK pharmaceutical companies in strategy development Initiatives
  - Analyzed and collaborated with companies for their regulatory submissions with FDA
  - Partnered in formulating strategies to expand the revenue generation from off patent drugs by extending their product life cycle
  - Integrated defense strategy for established product portfolio especially Matured Products
- **Project Manager, GVK Biosciences, Hyderabad (India) (Mar 2011 – Apr 2013)**
  - Managed multiple R&D projects belonging to global top five pharmaceutical companies including resource allocation, budgeting, cost management through productivity analysis of about 600 chemists
  - Managed a project with **Pfizer** involving 150 chemists in drug development resulting in an overall savings of USD 200,000 and 3 months of man hours employed
  - Created periodic business intelligence reports for the top management as a member of Strategic Initiative Group for high priority projects
  - Prepared and presented sales presentations and collaborated closely with sales team for new business initiatives
- **Project Intern, Dr. Reddy's Laboratories, Hyderabad(India) (Feb 2010 – Jun 2010)**
  - Studied the market and performed a gap analysis in the Management of Prostate Cancer in India
  - Forecasted product market size and created integrated marketing communication plan for launch leading to the successful launch of the product "**Pamorelin LA**"
- **Senior Business Process Analyst, HSBC, Hyderabad(India) (May 2005 – May 2009)**
  - Measured baseline performance and performed comparison to industry benchmarks
  - Collected data for cost benefit analysis, gap analysis and service dashboards for higher management
  - Member of the project team involved in service line transfer and initial testing of new banking/insurance processes

## ACADEMIC ACHIEVEMENTS

- Completed PhD research thesis titled '**Use of Microwaves in the synthesis of some biologically active molecules**'
- Received **Merit Scholarship** in all four semesters of the MBA program
- Successfully completed a project involving creation of a predictive model and a forecasting model for **LIMRA** based on survival analysis using SAS 9.4, R and JMP10 software
- Pursuing **PMP (Project Management Professional)** certification and **SAS BASE** certification

**Masters Business Analytics • Marketing Analytics Professional • 4 years' experience**

**EDUCATION**

UNIVERSITY OF CONNECTICUT - SCHOOL OF BUSINESS, Hartford, CT Dec. 2015  
Master of Science, *Business Analytics and Project Management*

**COURSES**

- Predictive Modeling
- Business Process Modeling & Data Management
- Project Management
- Business Decision Modeling

**BITS PILANI, Rajasthan, India** Jun. 2009  
M.Sc. (Hons.) *Chemistry* & B.E. (Hons.) *Mechanical* GPA – 8.41/10

**SKILLS**

SQL, Teradata, R, SAS, SAS JMP, Predictive Modeling, MS Excel, MS Visio, Tableau, MS Project, Project Management.

**PROFESSIONAL EXPERIENCE**

**Analytics Quotient Pvt. Ltd., Bangalore, India** Sep. 2012 – Jul. 2014  
*Lead Business Analyst*

*Client: American multinational retail Corporation*

**Instant Savings, Membership & Credit Analytics, Campaign Analytics**

- Lead a team of 2 analysts to work on a project for Instant Savings from scratch. Received Client appreciations & STAR performer award. The project had an impact of 40% increase in sales compared to prior period
- Played a key role in set up and operations of the Membership & Credit team and Campaign Generation team from scratch by international visit to the Client during two consecutive years
- Campaign performance evaluation with detailed insights for various campaigns including holiday campaigns, Win-back. Improvisations made to campaign targeting by Decision tree and Logistic Regression models to choose the target population for future campaigns

**LatentView Analytics Pvt. Ltd., Chennai, India.** Aug. 2010 – May. 2012  
*Business Analyst*

*Client: Global e-Commerce Business Leader*

**Business Analytics – Small and Medium Business, Campaign Analytics**

- Designed & built Dashboards for US from scratch with an optimized SQL code to extract the data from huge Teradata databases – won client appreciation and was replicated to other regions like APAC by other clients
- Developed an Open rate model using various Modeling techniques like PCA, Cluster Analysis, and logistic regression to find out the Propensity of a customer to open an email. Developed Regression models for predicting customer's life-time value and Funding Mix model to predict the predominant method of payment used by the customers
- Analysis of variety of campaigns including Holiday Campaigns and compare and contrast between the Holiday Campaigns for US and CA

**Sterlite Technologies Ltd., Gujarat, India** Jul. 2009 – Jul. 2010  
*Process Engineer*

**PROJECT WORK** Sep. 2014 – Oct. 2014

Predicting the energy consumption of US households – data taken from US Energy Information Administration.

**ADDITIONAL INFORMATION**

- STAR performer at Analytics Quotient Services – Dec. 2013
- SQL Training coordinator at LatentView Analytics from 2011 - 2012
- Volunteer from LatentView Analytics for Sankara Nethralaya Hospitals for Database Management 2011
- Recipient of Institute Scholarship (BITS Pilani) from 2005 to 2008

**EDUCATION**

University of Connecticut School of Business, Hartford, CT

Master of **Business Analytics and Project Management**

June 2012

**CORE COMPETENCIES**

- Data Analytics
- Incident Management
- Predictive Modeling
- Negotiation
- Decision Modeling
- Strategic Planning

**EXPERIENCE**

CtrlS Datacenters Pvt. Ltd., **Operations Engineer (NOC) & Linux Server Engineer**

2012 – 2014

- **Managing Service Delivery** for Enterprise Customers by Managing client and internal verticals.
- **Predictive Modeling** to improve Quality of Service and Customer Satisfaction Ratings.
- Linux Server Administration involving Servers such as **DNS, FTP, Web, DB, Nagios, MRTG.**
- **Process Flow** customizations based on Data Analysis.

Needs Resources, **Management Intern**

2011 – 2012

- Used concepts of Business Analytics to understand data and map it to the right business needs.
- Business Processes were streamlined which saved about **20 %** cost on projects. This also increased the revenue by approximately **15 %**.

United Youth Forum for Human Rights – UYFHR, **Project Lead**

2010

- **Led** one of the prestigious event organized by UYFHR, “The Youth Parliament”. This tested my skills related to **Incident Management, Risk Management & Leadership.**

**SKILLS**

- JMP
- SQL
- Risk Solver
- MS Excel & MS Project
- Service Delivery
- Project Management
- Leadership
- Linux & Windows Administration

**HONORS & AWARDS**

- Most number of Rewards and Recognitions received in categories like **First Call Resolution and Customer Satisfaction** at CtrlS Datacenters.
- Received appreciation letter from Chairman of Needs Resources for my work as an Intern in the field of Analytics and Management. Was also given the recognition as **“Find of the Year”**

# WENSONG

29 Temple Street, Apt 40 ▪ Hartford, CT 06103 ▪ 860.713.9005 ▪ wen.song@uconn.edu

## EDUCATION

**University of Connecticut** *September 2014 – December 2015*  
**Master of Science, Business Analytics and Project Management**

**University of California, Los Angeles** *July 2011 – September 2011*

- Scholarship for Excellent Foreign Experience

**ShanDong University, China** *September 2010 – June 2014*

**B.A. in Business Administration and dual major in Accounting**

- Scholarship for the top Excellent 10% (2012 and 2013)
- Scholarship for Social Practice (2011 to 2013)
- Cumulative GPA – 3.60/4.00

## PROFESSIONAL EXERIENCE

**Shenyng & Wanguo Securities Co., Ltd** *February 2014 – May 2014*  
**Intern, Investment Banking Department**

- Profiled and analyzed data of more than 300 customers to provide data-driven recommendations to senior managers of the team
- Assisted in 4 due diligence investigations of OTC projects and wrote the final reports for each and every investigation
- Summarized and drafted Instructions of Public Transfer of Shares for six firms

**GoerTek Inc.** *February 2014 – May 2014*

**Intern, Human Resources Department**

- Screened more than 500 resumes using the online application system in the first phase of recruitment campaign
- Analyzed the periodic fluctuation of recruitment needs on the basis of corresponding changes and characteristics of the company

**RuiHua Certified Public Accountants** *Jan 2013 – March 2013*

**Audit Intern**

- Assisted with field auditing under the supervision of experienced CPAs
- Reviewed more than 2,000 vouchers using the Database Management System in an auditing project
- Audited the company's monetary assets account and compiled the auditing journal for the part of monetary assets account
- Classified and archived audit working papers to make the auditing process normative

## LEADERSHIP EXERIENCE

**Vice President** *2012 – 2013*

**Young Volunteers Association of Shandong University**

- Planned and organized a variety of events campus-wide during the period

**Vice President** *2011 – 2012*

**Art Troupe of School of Management**

- Found a musical instrument club in the university

## SKILLS AND AWARDS

Microsoft Office · C++ · SPSS · R · SAS · JMP · Java · SQL · Crystal Ball  
English · Mandarin

Oil Painting · Yoga · Skiing · History of Music and Art

The 2<sup>nd</sup> Prize of the Managerial Decision-making Competition of Shandong University

The 2<sup>nd</sup> Prize of the 17<sup>th</sup> Business Plan Competition of Shandong University

Exercised Chinese traditional musical instrument, pipa, for 13 years

# Wenchen (Nina) Ye

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201-286-0263 | wenchen.ye@uconn.edu

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## Education

### University of Connecticut

MS of Business Analytic and Project Management

Expected Graduation: Dec 2015

Michigan State University - The Eli Broad College of Business

Sep.2008-May.2012

Bachelor of Art, Supply Chain Management

(GPA: 3.6/4.0)

## Work Experience

### Huizhou Blueway Electronics Co., LTD (Huizhou, China)

Nov.2013-July.2014

*Process Leader*

- Generated monthly forecast reports, set production objectives and explained forecast differences to the project team simultaneously.
- Led the project team to coordinate the resource allocation to meet the customer demand changes.
- Negotiated with customers for increasing the supply capability to achieve 150% over the planned 3 month target sales volume.
- Evaluated the feedback from the project team to inform the customers about the potential delay in fulfilling the orders through emails or by phone.
- Integrated ERP and Product Data Management systems to initiate the products life cycle management and conduct inventories level analysis.

### Shenzhen Tempus Group (Shenzhen, China)

July.2012-Oct.2013

*Business Analyst*

- Audited the documents for commodities inspections and custom declarations.
- Functioned as company service representative to guide the merchants from Spain and France for brand building in 9<sup>th</sup> Shenzhen International Cultural Industries Fair project.
- Led the cross functional departments to prepare the application for 9<sup>th</sup> Shenzhen International Cultural Industrial Fair Project government funding.

### Green and Clean Renewable Energy, Inc (Rancho Cucamonga, CA)

May-Aug. 2011

*General Manager Assistant*

- Assisted the general manager on the operational level to execute all the work related duties.
- Ran the marketing campaign, searched and gathered over 1000 real-estate owners' contact information.
- Supported manager and other sales member with translation support and administrative help.
- Proactively built, developed and maintained relationship with sales team.

## Skills

- Fluent in Mandarin, Cantonese and English
- Proficient in Microsoft Office, JMP, Oracle, SQL, Visio, Project Management, Crystal Ball.
- Experienced with SAS, R.



## Xiangyu Ge

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### PROFESSIONAL SUMMARY

Still studying on my master degree in UCONN is one of my advantage, in spite of lacking some special working experience, but I got plenty of time to learning. It looks like a white paper to the company and can be programmed.

Studying also gives me a skill of learning, quick and well. My major in the undergraduate is finance, it's more theoretical and academic. It built my infrastructure. And my graduate learns business analytic and project management, it has lots of computer skills and teaches me apply my knowledge to the practice.

### EDUCATION

#### University of Connecticut

Hartford, CT

Master of Science, Major: Business Analytics and Project Management

December 2015

#### Kent State University

Kent, OH

Bachelor of business, Major: Finance

August 2012

GPA: 3.4/4.0

### RELEVANT COURSEWORK

Predictive Modeling, Data visualization, Business Process Modeling, Data Mining, Business Intelligence, Business Decision Modeling, and Project Management

### SKILLS

Language: CET - 4, passed IELTS(6) & Gmat(680) test, two years America abroad life learning experience, listening, speaking and writing

Computer Tools: JMP, Tableau, Excel, Word, MSP, Visio etc.

### WORKING & INTER EXPERIENCE

From Sep2011 to Nov2011

#### Chengdu branch of Citibank. Inter student

To participate in Citibank young talent program

Practiced and studies the bank's related knowledge, and took the post of team leader, led the team to get a good mark in the activities.

From Jun2012 to Jul2012

#### Luhugong seven area, Zhixin industrial limited company, Wenjiang. Marketing planning department. Event Specialist

Cooperated with planning group activities

Studied and understood the some real estate industry related knowledge

From Jan2013 to July2013

#### Harmony leather manufacture company, in Sichuan. Assistant of manager

Connect with the customer and draft the contract

Overview the production process and budget the cost

Learned relevant knowledge and how to communicate with our customer

# Yingnan Zhu

<https://www.linkedin.com/pub/yingnan-zhu/88/275/b65>

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## EDUCATION

### University of Connecticut

08/2014-Present

*Master of Science in Business analytics and Project Management*

Specialization: Predictive modeling, Data Visualization, Data Management, Business Process Modeling, Project Management.

### Xi'an International Studies University

08/2008-06/2012

*Bachelor's Art in Business Administration 3.53/4.0*

Scholarship Award: Excellent Graduate, Merit Student Scholarship, and Outstanding Club Leader.

Co-founder: Business & Society Club, Green Lemon Student Union

**COMPUTER SKILLS:** SAS, JMP, Oracle SQL, Microsoft Office, Excel VBA, Oracle ERP

**LANGUAGE SKILLS:** English, Chinese

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## EXPERIENCE

### Huawei Technologies Co., Ltd, Bucharest, Romania

06/2013-10/2013

*Trainer*

- Built a new department and served as instructor for 6 new staff to conduct professional training 20 hours per week.
- Composed and implemented Business Continuity Planning and solved cross-department conflicts.

### Huawei Technologies Co., Ltd, Shenzhen, China

07/2012-06/2013

*Finance Specialist (Account Payable Module)*

- Coded Excel macro (VBA) under over 70 payments circumstance to minimize total processing time from 350 min manually to 35 min.
- Implemented vendor data clearance to smoothen business transactions and enhanced financial data quality in Oracle ERP Database for accurate financial analysis.
- Reengineered *Purchase to Payment Procedure* and implemented process improvement based on data to reduce executing time by 20% and control more potential fraud risks.
- Promoted e-bank payment plan with CITI Bank for 5 subsidiaries in African area from 49% to 75% to defend fund security from financial risk.

### Sinopec Group, Fushun, China

07/2010-09/2010

*Financial Intern*

- Performed monthly closing related to AP and AR and monthly account reconciliations.
- Assisted with cash forecasting and planning.
- Monitored overdue invoices and reported to applicable parties to ensure timely collection and payment.

### Volunteer

- Volunteer in Xi'an Children Care Center to help victims of sex assaults 05/2009-07/2009

# YIXUAN (PENNY) PAN

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LinkedIn: [Yixuan Pan \(Penny\)](#)

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## QUALIFICATIONS

- Software skills – Office · Excel · SPSS · Matlab · JMP · Visio · SQL · Eviews
- Open-minded person with effective communication skills and capacity to give sound speech
- Extensive trainings and experience in data analysis in professional business environment
- High level of curiosity embedded in rich extracurricular activities and diverse educational backgrounds

## EDUCATION

### **Candidate for M.S. in Business Analytics and Project Management – 2015, December**

University of Connecticut, School of Business

### **B.Sc. in Finance – Shanghai, 2010 to 2014**

East China University of Science & Technology

*2<sup>nd</sup> class scholarship in 2013 & 3<sup>rd</sup> class scholarship in 2011 and 2012*

### **Exchange Student in Lübeck University of Applied Sciences – Lübeck, Germany, 2014**

*Funded with full scholarship*

### **EU-China Summer Camp – Athens, Greece, 2013**

*Topic: China & Europe as Partners – Law, Politics and Economics*

## EXPERIENCE AND ACTIVITIES

### **Internship, Project Assistant**

#### **Allied Victory Gold and Silver Investment Limited – Hong Kong, 2014**

- Gave a speech in the yearly orientation meeting for new interns in English and presented future goals for training
- Coordinated daily bullion market reviews in a group and performed mock trading activities based on conclusion drawn
- Arranged extracurricular activities in Hong Kong for peer interns and ensured completions as scheduled

### **Internship, Project Assistant**

#### **Investment Banking Department, Guotai Junan Securities – Shanghai Headquarters, 2013**

- Assisted with an Initial Public Offering (IPO) project for clients by performing data analysis with Excel using annual reports and yearbooks, to show the region superiority, recent development and main business of clients in Hong Kong
- Reviewed changes in shareholders' information in detail and performed database-updating tasks in Excel
- COCO Corp. Financing Project: filtered feasible information from general database to calculate relevant financial indicators and utilized comparative statistics in industry-wide analysis

### **Project, College Students' Innovative Project – Shanghai municipal, 2012 to 2014**

- Acted as the keynote speaker in the second round for defense of the project and won the title of *Shanghai municipal project* with an award of \$1,000
- Assisted in database designs and data summary, as well as internet information extraction using Matlab

### **Competition, Quantitative Investment Trading Strategy Competition – School of Business, 2013**

- Acted as the team leader, designed trading strategies by reviewing professional literature, selecting variables and conducting model fitting using Bloomberg. Assisted in the programming stage with Matlab/SPSS and corrected errors in the model testing stage
- Completed a model that yielded the 5<sup>th</sup> highest rate of return in the department

### **Volunteer, Elementary School for Low-income Family – Shanghai, 2011**

- Designed extracurricular activities, collaboratively with other volunteers, for students to connect with them and provided emotional support to the disadvantaged children

## SELECTED COURSEWORK

Predictive Modeling | Numerical Analysis | Multivariate Statistics | Corporate Finance | Financial Accounting | Investment Project Management | Analytical Consulting for Financial Services | Business Process Modeling and Data Management

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# Yue Liang

[www.linkedin.com/pub/yue-liang/a0/75b/7/](http://www.linkedin.com/pub/yue-liang/a0/75b/7/)

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## EDUCATION

**University of Connecticut School of Business** Hartford, CT

Master of Business Analytics and Project Management 08/2014 – Present

- Main Subjects: Business Process Modeling and Data Management, Predictive Modeling, Introduction to Project Management

**Lanzhou University of Technology** College of Economics and Management Lanzhou, China

International Business and Trade, GPA: 86.6/100 09/2010 – 06/2014

- Bachelor Degree of Economics
- 2010-2012 Won the First-class University Level Scholarships Recipient Twice
- 2010-2012 Won the Honor Title of Merit Student Twice
- Main Subjects: Business Statistics, Accounting, Econometrics, International Financial Management, International Settlement, International Business Law

**Northeastern Illinois University** Chicago, IL

Exchange Student, GPA: 3.78/4.00 08/2011 – 05/2012

- Exchange Student Certificate
- Main Subjects: Introduction of Financial Accounting, Business Statistics
- Participated in Chinese Student Union, organized remedial Chinese Activity

## EXPERIENCE

**Lanzhou University of Technology** Lanzhou, China

Student Union – Department of Service 09/2010 – 06/2011

School Radio Station – Announcer 09/2010 – 05/2013

**Taiyuan Iron&Steel (Group) Co.,Ltd (Intern)** Taiyuan, China

Manager Assistant of Tisco Archives Department 07/2013 – 08/2013

- Helped processing and analyzing data and writing relevant reports

**Haitong Securities Company Limited (Intern)** Taiyuan, China

Positions Rotation Internship 02/2014 – 03/2014

- Learned operation procedure in business counter, served and kept order of customers in the hall, and promoted products with customer manager and sales consultants

## ADDITIONAL INFORMATION

- Prize winner of ERP (Enterprise Resource Planning) Simulation Game 12/2012
- Nation Education Project of Information Technology Application Training Certificate of Completion 04/2013
- Certificate of Documentary Secretary of International Trade 09/2013

# Yulia Smirnova

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## Education

<b>The University of Connecticut - School of Business, Hartford, CT</b> Master of Science, <i>Business Analytics and Project Management</i>	<i>Expected</i> - Jan 2016
<b>Saint Petersburg University - Graduate School of Business, Saint Petersburg, Russia</b> Bachelor of Management, <i>International Management</i>	June, 2011
<b>Universidade Católica Portuguesa – School of Business and Economics</b> International Exchange Student, <i>International Management</i>	Jan 2010 - June 2010

## Experience

<b>The Russian Center of New York – New York, NY, USA</b> <i>Volunteer</i>	March 2014 - Current
<ul style="list-style-type: none"><li>Assisted in organizing of the World Russia Forum 2014, held in the Senate Office in Washington DC</li><li>Maintaining the organization's website (<a href="http://www.russiatimes.org">www.russiatimes.org</a>)</li><li>Assisted in data gathering, analysis and presentation in the project "Russia in infographics"</li><li>Collaborating with various other organizations in coordinating initiatives targeted towards improving economic ties between the US and Russia</li></ul>	
<b>Marriott Saint Petersburg Pushkin Hotel – Saint Petersburg, Russia</b> <i>Training Coordinator</i>	Aug 2012 – Nov 2012
<i>Human Resources Assistant</i>	May 2011 - Aug 2012
<ul style="list-style-type: none"><li>Managed documentation and procedures for employee life-cycle related events including but not limited to on-boarding, transfers &amp; termination (for 120+ employees)</li><li>Developed training courses (Art of Managing the Projects, Stress Management, Leadership in Hospitality Industry)</li><li>Developed performance reports and assisted the management in regular performance assessment</li><li>Developed and maintained resources requirement pipeline, based on projected requirements</li><li>Performed annual analysis of local &amp; national labor market for revision of salaries</li><li>Coordinated cross-functional recruiting process by preparing manager level dashboard to highlight current and future resource requirements</li><li>Assisted management in recruitment process by advertising for open positions and interviewing potential candidates</li><li>Translated the company's internal HR policies &amp; procedures from English to Russian</li><li>Successfully organized several corporate events (conferences, trainings, employee onboarding)</li><li>Lead the corporate social responsibility &amp; 'Go-Green' initiatives - collaborated with community partners such as Child welfare centers, SOS Villages organization, Downside Up charitable Fund</li></ul>	

<b>Mais Logistic – Saint Petersburg, Russia</b> <i>Business intern</i>	May 2010 - Aug 2010 and May 2009 - Aug 2009
<ul style="list-style-type: none"><li>Performed a market analysis to assess expansion plans (the company was expanding its operations to Czech Republic)</li><li>Assisted in analysis &amp; design of a client data repository - prepared weekly reports based on the data</li><li>Assisted in enterprise strategy and operations planning</li></ul>	

## Skills

**Project management** – MS PROJECT, Crystal ball

**Business analytics** – SAS, R

**Database** - Oracle 11G, MS Access, MySQL

**Other** - Microsoft Word/Excel/PowerPoint/Visio

**Languages** – Russian (native), English (fluent), French (basic)

# YUN JIANG

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Linkedin: [www.linkedin.com/in/yunjiang19890908](https://www.linkedin.com/in/yunjiang19890908)

## Education

- University of Connecticut - School of Business, Hartford, CT** May 2016 (expected)  
Master of Science, Major in Business Analytics and Project Management
- Sichuan University, China**  
Bachelor of Economics, Major in Finance (Bilingual Program) (GPA: 84/100) 2012  
Received 2nd Prize in "Scholarship for Individual Event" in Sichuan University, China
- Teaching Assistant of Calculus Course in Sichuan University, China** 2008-2009

## Work Experience

- Chongqing Sinobeam Electronic Engineering Co.Ltd, China** 2013-2014  
Assistant of CFO, Financial Management Department
1. Analyzed data of cost, tax and installation fees to provide recent business situation of company.
  2. Made a clear and thorough accounting record, which used to be finished by two people.
  3. Suggested company sourced multiple banks for financing, resulting in flow of funds fluently.
- Bank of China, China** 2011  
Assistant of Project Manager, Personal Finance Department
1. Verified over 1000 house and car loan applicants (reduced suddenly increased work load)
  2. Evaluated credit ratings of applicants (found some overestimated applicants)
  3. Assisted manager in the audit of personal loan (increased the efficiency)

## Application Skills

MS Office, MS Project, MS Visio, Access, SAS, SQL, JMP, SPSS, R, Hadoop, Crystal Ball, Photoshop

## Project

- Imitated Challenge Cup of Sichuan University, China** 2009  
Lead students to make planning and promotion of an advertisement corporate.
- Marketing planning competition of Sichuan University, China** 2009  
Lead a marketing planning for a makeup remover and gave many adopted suggestions.

## Activities

- Special Summer Program, University of California, Los Angeles (UCLA)** 2009
1. Organized team members to take part in school activities to make everyone feel included.
  2. Lead our team members to make final report and left great impression to all teachers.
- English Language Certificate Program, University of Guelph, Guelph, Canada** 2012-2013
1. Cooperated with students of different culture to hold donation activities for disabled children
  2. Set up a workshop to teach local students learn Chinese every week for 2 semesters.
- Students Union of School of Economics of Sichuan University, China** 2008-2009
1. Saved more than 1000 dollars per year for school by cooperating with long-time sponsor
  2. Invited professors and excellent alumni to make lectures to students.

## Volunteer Experience

- Volunteer of Sichuan University Library, China** 2008-2011  
Demonstrated to thousands of new students how to use information search system.

# Zijie Li

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## EDUCATION

### University of Connecticut, School of Business

Hartford, CT

*Master of Business Analytics and Project Management*

Aug. 2014-Dec. 2015

Core Courses: Predictive Modeling, Data Mining and Business Intelligence, Business Decision Modeling, Business Process Modeling and Data Management, Advanced Business Analytics and Project Management, Data Analytics with R, Big Data Analytics with Hadoop.

### Sichuan University

Chengdu, P. R. China

*Bachelor of Engineering in Electronic Information Engineering*

Jun. 2013

Relevant Courses: Probabilities and Statistics, Database and Information Management, Operational Research, Random Signal Analysis, Software Engineering, Practice of Business Management.

## WORK EXPERIENCES

### CIGIT, Chinese Academy of Sciences

Chongqing, China

*Research Assistant*

Jul. 2013-Jun. 2014

- Worked in the High-performance Computing Applications Research Center. Implemented a word segmentation algorithm using Java for massive data analysis.
- Participated in a project declaration of National Science and Technology Support Program. Completed a part of the declaration report about the application of big data in tourism.

### ChangYou.com Ltd

Beijing, China

*Game Development Engineer*

Mar. 2013-May 2013

- Trained and Worked as C++ programmer in ChangYou.com Ltd. Responsible for the development of several function modules of Dragon Oath which is the top 5 MMORPG in China.
- Completed a report to analyze the game player paying process model.

### Lenovo Research Institute

Chengdu, China

*Assistant Product Manager*

Mar. 2012-May 2012

- Participated in the iterative development of the application store of Lenovo mobile phone. Proposed and accomplished several function optimizations of the product.
- Communicated with program developers about product requirements and analyzed user data for further improvement of the product.

## LEADERSHIP & HONORS

- The First Prize in the 2011 China's Robot Contest and Robocup Open Aug. 2011
- Excellent Student Cadre 2010-2011
- The First Class Individual Scholarship 2010-2011
- Vice President of Robot Soccer Association in Sichuan University 2010-2011  
Be responsible for the organization of robot soccer contest on campus. Helped the association gained the honor of Top 10 university associations of Sichuan University in that year.

## SKILLS & INTERESTS

- Technical Skills: R, SAS, JMP, SQL, Matlab, Advanced Excel, Python, Java, C/C++
- Interests: Photography, Cooking, Basketball, Movies, Hiking

## COURSERA CERTIFICATIONS

- **Machine Learning**, Stanford University Jun. 2014
- **Data Analysis and Statistical Inference**, Duke University Apr. 2014
- **Mining of Massive Datasets**, Stanford University In Progress

## UNIVERSITY OF CONNECTICUT

The University of Connecticut is a Carnegie Foundation Research University/Extensive, an elite distinction shared by fewer than 4% of higher education institutions nationally that confer the widest number and range of degrees. Enrolling more than 31,000 students in its undergraduate, graduate and professional degree programs, UConn has 14 Schools and Colleges, including nationally recognized programs in business, dentistry, engineering, liberal arts, social work, law, and medicine.

UConn's immense \$2.3 billion commitment to renew and enhance, and spur private investment in the University over a twenty year period has earned UConn a reputation as the top public institution of higher education in New England, and has led to UConn's recognition as an innovative model for universities throughout the United States. In 2014, the State of Connecticut launched *Next Generation Connecticut*, an ambitious plan to transform UConn into a top public research institution, fueling Connecticut's economy with new technologies, training highly-skilled graduates, and creating new companies, patents, licenses, and high-wage jobs.

The UConn School of Business has been accredited by AACSB International since 1958 and is consistently ranked among the best business schools in the world by *Business Week*, *Fortune*, *The Princeton Review* and *U.S. News & World Report*. A top curriculum, extraordinary faculty, and unrivaled experiential learning program set the UConn School of Business apart.

For more information, please visit [www.business.uconn.edu](http://www.business.uconn.edu).



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